

BROCHURE AVAILABLE ONLINE WWW.LWC-DRINKS.CO.UK



LWC CHRISTMAS BONANZA FREE STOCK OR GIFTS 2019

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BROCHURE AVAILABLE ONLINE WWW.LWC-DRINKS.CO.UK

LWC

ONLINE REVIEWS

"I use the LWC online

Sharpthorne

with LWC. We find it particularly useful because in this

closed. It's also really good because it allows us to see

The Nut Hatch, Stockton & Middlesborough

"We use LWC online and our business.'

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The Long Arms, Wiltshire

CHRISTMAS BONANZA: POINTS = PRIZES





In addition to the prizes detailed on page 2 of the National Brochure, online customers can choose from these two exclusive prizes when redeeming their points.

350 points

ONLINE EXCLUSIVES



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LWC				
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OCTOBER - DECEMBER 2019

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NOT ALL **PRODUCTS ARE STOCKED IN ALL** DEPOTS. THERE CAN **BE UP TO A 2-WEEK** LEAD TIME.

DECEMBER 2nd Cyber Monday **26th** Boxing Day

TERMS AND CONDITIONS

Promotional offers apply to all orders delivered between 1st October and 31st December 2019. All prices quoted are exclusive of VAT. All advertising promotions and their participating products are subject to availability and to any duty change. LWC Drinks Ltd reserves the right to amend, vary, suspend or terminate any promotional offers without prior notice. All promotional offers are subject to LWC Drinks Ltd's own normal trading terms and conditions of sale. Free-of-charge items given away with participating products are subject to availability as there are a limited number of deals and these are given away on a first come, first served basis. Licensee: should not place orders for any products appearing within this brochure if they form part of their tied lease agreement with their landlord. Benefits from these promotions may affect your tax liability. Please check with your accountant or tax advisor. All products included in this brochure are exempt from any LWC Drinks Ltd investment package write-off due to the nature of the low net prices. The term 'case' in this brochure refers to the standard case size for the product in question. Some calls, both incoming and outgoing, are recorded for training and monitoring purposes, resolution of invoice disputes and/or any other business purpose that is permitted by applicable legislation. Calls will not be recorded if a debit/credit card number is being taken.

Dear Customer

Brexit remains a significant uncertainity at this time with the potential to influence the Pound to Euro rate therefore costs of imported products (mainly wine). Our planning is well underway to ensure continuity of supply with stocks being built in advance of the key date at the end of Oct 2019. LWC may need to revisit imported product costs if there is a significant downward turn in the value of the Pound.

If there are any further progress updates on the potential impacts of Brexit, we will communicate them.

Yours faithfully

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KEY DATES FOR YOUR DIARY

4th National Vodka Day 9-15th National Curry Week 11th Football - Euro 2020 qualifying: Czech Republic v England 12th Rugby - Super League Grand Final 19th International Gin and Tonic Day **31st** Hallowe'en

NOVEMBER

OCTOBER

2nd Rugby Union - World Cup Final (Yokohama, Japan) 5th Bonfire Night 7th International Stout Day 12th National Happy Hour Day 17th Football - Euro 2020 qualifying: Kosovo v England 29th Black Friday

1st Abu Dhabi Grand Prix 25th Christmas Day **31st** National Champagne Day & New Year's Eve

Ebrahim Mukadam, Managing Director, LWC Drinks Limited

Semi-Automatic Espresso Machine = 700 Points Comes with customisable touch screen display, automatic micro-foam milk texturing and integrated

coffee grinder.



Mountain Bike = 350 Points Unisex adult dual suspension, 21 speed mountain bike. This includes 20 speed shimano revo gearing, front and rear disc brakes, 26 inch alloy wheels and alloy frame.



Fitbit 3 = 150 Points Advanced fitness tracker with heart rate, swim rate and 7 day battery. Water resistant up to 50 meters, optimises workouts and helps understanding of sleep quality.

*ITEMS DELIVERED MAY NOT BE MODEL AS DISPLAYED ABOVE

CHRISTMAS BONANZA: Points = prizes

This year at LWC we are switching up the free stock for the choice of a Christmas gift.

How will this work and what are my options I hear you ask? Well listen in closely...

Some free stock will have an allocated amount of points. Rather than taking free stock from a deal, as you would usually, LWC are offering you the option to take points which accumulate over October and November.

For most deals this is a one or the other option. If you see that a deal is 'OR 10 points' you have the option to either take the free stock that is being offered OR you take the points that the free stock is worth and add them to your hopefully ever growing collection! Some stock may state that they are '+ 10 points' which means you will receive the free stock as well as the points that are on offer. Once you have accumulated enough points you will be able to redeem these against a Christmas gift that is being offered.

Points can be accumulated in October and November only. Gifts will be delivered directly to you throughout December. Items may not be as exact depending on colour availability or if out of stock. LWC will offer an alternative if out of stock. The Christmas gift options are on the opposite page.

Points = Prizes Symbol Guide



You will receive the free stock as well as the points that are on offer. 10 POINTS You have the option to either take the free stock OR you

take the points.

ONLINE EXCLUSIVES TERMS AND CONDITIONS

To qualify for the online exclusive prizes, at least 75% of points must have been generated from online orders.

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2



Apple iPad = 450 Points

32GB Ipad with touch ID fingerprint sensor, 8MP back camera and 1.2MP FaceTime HD front camera. Includes stereo speakers and up to 10 hours of battery life. Comes with lightening to USB cable and USB power adapter.



Beats Solo 3 = 200 Points

Wireless on ear headphones with up to 40 hours battery life. Premium playback, adjustable fit with comfort cushioned ear cups.



Amazon Echo Show 5 = 80 Points

Compact 5.5" smart display ready to help manage your day, entertain at a glance, and connect you to friends and family.

ALL I WANT FOR CHRISTMAS IS... A VEGAN-FRIENDLY, INSTAGRAMMABLE, LOW-ABV BEVERAGE

The Christmas party season is the one time of year that pubs and bars simply cannot afford to get wrong. Punters open their purse strings, homebodies leave the house and event organisers go on the hunt for the perfect party venue.



PR Manager Signature Brands

EMMA SCOTT

Typically the busiest time of year for the hospitality trade, with office parties and festive drinks taking place throughout December, the last month in the calendar year presents a highly lucrative opportunity for those willing to go the extra mile.

It seems fairly simple, and for the most part, it is: punter presents self at bar looking for festive tipple; bartender serves desired tipple; everyone has a good time. And yet, what if said punter doesn't drink, but does want a cocktail? What if said punter is a vegan? What if said punter is only there to capture content for their social media profile?

All three of these scenarios might seem like manageable one-offs, but with teetotalism on the rise, veganism the buzz word of the moment, and having an aspirational social media presence the new way to earn the big bucks, these 'one-off' scenarios

are now well on their way to being the new normal. With all of the above in mind.

there are a few simple tweaks and considerations that can be incorporated into any outlet to ensure that it is fully stocked, equipped and prepared for the latest lifestyle and drinks trends taking hold of the market this Christmas.

Go with the No & Low

The significant growth in demand for no- and low-ABV beverages is no longer a new phenomenon. People are becoming increasingly health conscious, meaning they want to drink fewer alcoholic beverages when out and moderate the level of alcohol they consume, if they choose to drink at all. Excessive drinking appears to be on its way out, with sober millennials being a key driver of this new shift in behavioural norms.

While this growing trend towards sobriety might appear like a curse for licensed establishments, sober millennials mean the drinks industry is having to innovate and diversify to tempt new consumers to the bar, presenting an opportunity for early movers to differentiate themselves from the competition and monopolise this growing niche in their local area.

No & Low cocktail menu inspiration:

- No-jito (soda, mint, lime, apple, elderflower)
- Aper-low Spritz (25ml Aperol, fresh orange and lemonade) 2% ABV
- Virgin Mary (Tomato juice, Worcestershire sauce, lime, black pepper, celery and lemon) • The Real Shirley Temple
- (Grenadine, ginger ale, & lemon)

Something for beer & cider drinkers

The options available to moderate beer drinkers are already quite varied, as Premium, World and Craft lager brands look to tap into the growing health-conscious consumer trend for 'no and low'. Budweiser-Budvar have created Pardál at 3.8% as a lighter alternative to the popular 5% beers



that are tapping into the growth of 'premium' beers. Tapping into the wants of a consumer who craves authenticity and provenance, but is looking for something lighter and more sessionable.

As brands diversify their offerings to meet the changing needs of the health-conscious consumer, it is essential outlets do the same.

V is for vegan variation

The number of vegans in Britain quadrupled between 2014 and 2018, with over 600,000 vegans recorded at the end of 2018 (Vegan Ipsos Mori Survey 2018) - a number which will of course continue to rise as we reach the end of 2019. As this number increases, outlets need to thoroughly analyse their stock to see how well they're catering to this growing demographic.

When it comes to beer, it is worth double checking that your offering is vegan-friendly – making beer an easy win for vegans and bar managers. There are other trends that can also be taken into consideration when selecting the perfect vegan beers for an outlet. Christmas is all about the fizz, as friends, families and colleagues come together to toast the festive season.

An assumption that vegans are safe with any old wine, Prosecco or Champagne would be quite misjudged. As with table wines, Champagne, Prosecco and sparkling wines can contain animal by-products. For these reasons, extra caution needs to be taken when creating Christmas wine menus, to ensure there's a good selection of 100% vegan wines and fizz.

the experimental bartender with an opportunity to think outside the box and become master of their own menu. Inventive cocktail-ingredient switches will be required, but why not get creative and offer an entirely vegan cocktail menu that allows vegan drinkers to enjoy the same festive cocktails as their non-vegan peers? A bespoke vegan cocktail menu is the ultimate modern-day differentiator.

Doing it for Drinkstagram How's the head on that pint looking? Is the garnish on the cocktail perfectly straight? Are the paper straws plain or patterned? What's your serveware offering like? The rise of the alcohol influencers is upon us. Drinkers determined to take the perfect photo, to show off their tipples to followers, are everywhere!



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LWC WINE **SHIPPERS & MERCHANTS** SUGGESTED VEGAN WINES FOR CHRISTMAS:

1. La Grupa Malbec-Syrah 2. Pecado Estate Viognier 3. Castelnau Champagne Range

The rise of veganism also presents

Drinks companies are starting to invest heavily in styling cocktails and training bar staff to use the right glasses and garnishes, because according to Diageo, how cocktails look is becoming just as important as how they taste.

Social media is now firmly part of everyday life and every moment is a potential opportunity to capture content to post online. Younger millennials, and more so Gen Z'ers, are all about showing off their lifestyles online, via Facebook, Instagram, Snapchat or microblogging sites. For outlets, this is an opportunity to reach a wider audience and gain great exposure.

If there's one time of year to tap into the social-savvy generation, Christmas is it.

For those pubs and bars that have the resources, making certain drinks on the menu as 'Instagrammable' as possible incentivises drinkers who are that way inclined to purchase and post! In any one night, multiple people could be snapping and sharing a venue's cocktails and tagging them in posts. It's even better if one of them turns out to be an influencer with a huge reach. For the sake of an extra minute or two's prep time, an outlet's drinks could be all over the net!

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FROM SPAIN:

MOLINO DEL SOL Airen, Tempranillo, Tempranillo Rosé

> VIÑA ELENA Airen, Tempranillo, Tempranillo Rosé

BUY 11 x 75_{CL} & RECEIVE 1 x 75_{CL} FREE (RSP £4.25 -Net offer deal £3.90)

MUST BE THE SAME RANGE









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FROM ITALY:

CASALETTO Rosso, Rosato, Blanco

ORSO BRUNO Rosato, Rosso, Blanco

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE (RSP £5.04 -Net offer deal £4.20)

> MUST BE THE SAME RANGE

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Wines

AL FRESCO* Blanc, Rouge, Rosé *not pictured

CUVÉE ROUSSON Dry White, Medium White, Red

BUY 5 x 75_{CL} & RECEIVE 1 x 75_{CL} FREE (RSP £4.98 -Net offer deal £4.15)

MUST BE THE SAME RANGE

FROM ITALY:

VERO Sangiovese, Trebbiano, Merlot

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE (RSP £5.64 -Net offer deal £4.70)



FIORI SUL MURO Sangiovese, Rosato, Catarrato Pinot Grigio

BUY 11 x 75CL & RECEIVE 1 x 75_{CL} FREE (RSP £5.23 -Net offer deal £4.79)

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FROM FRANCE:

LE JARDIN Chardonnay, Medium Dry Rosé, Cabernet Sauvignon, Savignon Blanc, Merlot

BUY 5 x 75CL & RECEIVE 1 x 75_{CL} FREE (RSP £5.16 -Net offer deal £4.30)



INKOSI Chenin Blanc, Shiraz, Pinotage Rosé, Pinotage, Sauvignon Blanc

BUY 11 x 75CL & RECEIVE 1 x 75_{CL} FREE (RSP £5.18 -Net offer deal £4.75)



MAPLE FALLS MULLED WINE

An aromatic wine infused with the rich flavour of orange, lemon, red berry fruits, and the traditionally festive spice including nutmeg and cinnamon.





SPECIAL OFFER

Net offer deal £2.74

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10

BELNOR SPARKLING PERRY

EDIUM

served chilled

This quality sparkling Perry in the champagne packaging is a firm favourite with consumers young and old. Has a medium sweetness making it easy to drink.

BUY 11 x 75cl & RECEIVE 1 x 75cl FREE



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12

HEALY & GRAY PET (75cl) Merlot, Sauvignon Blanc, Zinfandel Rosé, Pinot Grigio (not pictured)

BUY 11 x 75_{CL} & RECEIVE 1 x 75_{CL} FREE (RSP £5.99 - Net offer deal £5.49)



Not all products are stocked in all depots. There can be up to a 2-week lead time.

HAVING AN OUTDOOR BAR OR EVENT THIS WINTER?

Try our perfect range of PET wine.

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TEAL

GRAY

BUY ANY 12 CASES & RECEIVE 1 x (12)187ML ZINFANDEL ROSÉ CASE FREE (RSP £17.28 per case - Net offer deal £15.95)

HEALY & GRAY FRIZZANTE (200ml) A wonderful fruity nose, with hints of apple and apricot. Fresh with plenty of fizz.

BUY 3 CASES & RECEIVE 1 x (12)200_{ML} CASE FREE (RSP £21.00 per case - Net offer deal £15.75)

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FROM FRANCE: PATRIARCHE SINGLE SERVES (187ml) Syrah Rosé, Chardonnay, Merlot, Sauvignon

RCI

MERLOT

CHARDONNI

AR

PATELLICHE

SYRAH ROSE

BUY 12 CASES & RECEIVE 1 x (24)187ML CASE FREE (RSP £42.74 per case - Net offer deal £39.45)

FROM CHILE: VIA ALTA SINGLE SERVES (187ml) Cabernet - Syrah Rosé, Merlot, Sauvignon Blanc

BUY 12 CASES & RECEIVE 1 x (24)200_{ML} CASE FREE (RSP £36.45 per case - Net offer deal £33.65)

MUST BE THE SAME RANGE

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15



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16

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18

Buy any 5 bottles get 1 bottle of Italian Sparkling Rosé Free! reixenet Freisenet Freixenetuk 🔘 Freixenetuk 🎔 Freixenetuk OSECCO



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IL CASTELLI PROSECCO Italy

+10

POINTS

Wines

A lovely straw yellow with a faint greenish reflection in colour. The aroma is subtle with a fruity scent and hints of apple. Álong with a dry, crispy and fruity palate which is pleasant and a clean finish.

PRIMI SOLI **PROSECCO** Italy Citrus fruit aromas and a hint of peach on the palate. Soft, smooth delicate mousse. Very enjoyable.

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE

MUST BE THE SAME RANGE





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CHARLES VERCY BRUT ROSÉ (RSP £21.49 - Net offer deal £19.70)

ROEDERER

36

LOUIS ROEDERER BRUT (RSP £30.00 - Net offer deal £27.50)

CHARLES VERCY BRUT (RSP £17.99 - Net offer deal £16.49)

BUY 11 x 75cl & RECEIVE 1 x 75cl FREE



MUST BE THE SAME PRODUCT





HAM

Oharles

AMATORE Bianco, Rosso

BUY 11 x 75_{CL} & RECEIVE 1 x 75_{CL} FREE (RSP £6.71 -Net offer deal £6.15)



PARLEZ-VOUS? Malbec (RSP £6.48 -Net offer deal £5.40)

PARLEZ-VOUS? Picpoul de Pinet (RSP £7.02 -Net offer deal £5.85)

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE

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MARQUÉS DEL ATRIO Rosado, Tempranillo, Verdejo (RSP £7.92 -Net offer deal £6.60)

MARQUÉS DEL ATRIO Crianza

(RSP £9.18 -Net offer deal £7.65)

MARQUÉS DEL ATRIO Reserva

(RSP £11.99 -Net offer deal £9.99)



MUST BE THE SAME RANGE

CHARDONNAY ROCCA DOC (RSP £8.15 -Net offer deal £6.79)

HEALY & GRAY CLARET (RSP £6.72 -Net offer deal £5.60)

ALBARINO RIAS BAXIAS FAUSTINO RIVERO ULECIA (RSP £9.72 -Net offer deal £8.10)

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE

MUST BE THE SAME RANGE

CARLOS REYNOLDS TINTO Alentejo, Portugal

A wonderful fruit led wine with great integration of fruit and tannins by ageing in French Oak. This wine is full bodied with intense blackcurrant and plum fruit flavour.

BUY 5 x 75cL & RECEIVE 1 x 75CL FREE (RSP £9.30 - Net offer deal £7.75)

MUST BE THE SAME RANGE

24

JULIAN REYNOLDS TINTO Alentejo, Portugal

Smooth with aroma of freshness and fruit in a perfect marriage with wood, which are revealed in the month with fine and elegant tannins. A pure and natural red wine.

BUY 5 x 75cL & RECEIVE 1 x 75cl FREE (RSP £12.48 - Net offer deal £10.40)

MUST BE THE SAME RANGE

REVINOLDS Wine Growers RESERVAZOUS Mulian Mynulds

HEALY & GRAY PRIVATE CELLAR Pinotage, Chardonnay Viognier, Bushvine Chenin Blanc

> **HEALY & GRAY ESTATE** Malbec Bonarda

HEALY & GRAY RESERVE Sauvignon Blanc, Merlot

BUY 5 x 75_{CL} & RECEIVE 1 x 75_{CL} FREE (RSP £6.72 - Net offer deal £5.60)

MUST BE THE SAME RANGE



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REYNOLDS

Wine Growers

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AND G

25

HEALY AND GRA

Verlot Reserve







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WADDLING DUCK Pinot Noir (RSP £9.72 -Net offer deal £8.10)

TE PAPA Sauvignon Blanc (RSP £7.02 -Net offer deal £5.85)

BUY 5 x 75CL & RECEIVE 1 x 75CL FREE

MUST BE THE SAME RANGE

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EQUINO

Wines

Malbec (RSP £6.78 -Net offer deal £5.65)

CLUB DE CAMPO Malbec (RSP £6.84 -Net offer deal £5.70)

BUY 5 x 75CL & RECEIVE 1 x 75_{CL} FREE

MUST BE THE SAME RANGE

ILLUSION Pinotage, Malbec Bonarda, Chenin Blanc

BUY 5 x 75CL & RECEIVE 1 x 75_{CL} FREE (RSP £6.72 -Net offer deal £5.60)



HAVOC & HARMONY Sauvignon Blanc (RSP £9.81 -Net offer deal £8.99)

HAVOC & HARMONY Pinot Noir (RSP £9.98 -Net offer deal £9.15)

BUY 11 x 75CL & RECEIVE 1 x 75_{CL} FREE

> MUST BE THE SAME RANGE

28



ALMA DE CHILE RESERVA

Merlot Rich and fruity wine with plum, red berry and light spice notes. Oak ageing for up to 6 months adds a polished character and soft tannins.

Chardonnay Elegant and complex Chardonnay with round peachy fruit, notes of honey and butterscotch and a soft creamy finish, medium toast French oak adds a touch of class.

Rosé Syrah Rich cherry pink in colour, this is a serious rose with good structure and mouthfeel bursting with ripe strawberry flavours.

Cabernet Sauvignon Intense flavours of black cherry, currants and eucalyptus, leading to a spicy finish and grippy tannin structure.



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Sauvignon Blanc Refined but powerful wine with good balance between grass and nettle flavours, ripe melon and clean mineral finish. Extended lees contact adds complexity and mouthfeel.

Wines

Carménère A Carmenere of character with rich plum, cassis and prune fruit, supported by quality oak in the background.

BUY 5 x 75cl & RECEIVE 1 x 75cl FREE (RSP £7.14 - Net offer deal £5.95)

Reserva All deals run 01-10-19 to 31-12-19 unless otherwise stated. Deals cannot be taken in conjunction with any other offers. 29

ALMA DE CH

Reserva

ALMA DE CHILE

DE CHIL

CHIANTI RISERVA TRAMBUSTI (RSP £7.95)

Chianti DOCG Riserva Trambusti is produced mostly with sangiovese grapes and is aged for over a year in large oak barrels and then refined in bottles for about four months. It is particularly appreciated for its intense ruby red colour, tending to garnet with ageing, and for its well structured body.

CHIANTI CELSUS TRAMBUSTI (Also available in Wicker Flask RRP £7.99) (RSP £6.25)

Our DOCG Chianti Celsus is bright ruby red in colour with a distinct fragrance; its harmonious, dry, fresh flavour makes it go particularly well with roast game, meats roasted on the spit or grilled and with ripe cheeses.

CHIANTI CLASSICO GRAN SELEZIONE (RSP £12.95)

This Chianti Classico is a wine mainly produced with sangiovese grapes and small additions of merlot and syrah. The winemaker aged and refined the wine in french oak barrels for 6 months. On the nose it is complex and elegant with notes of violets and wild berries. Warm and well balanced, it pairs well with any kind of pasta and meat dishes.



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CHABLIS BOLNOT (RSP £16.08 - Net offer deal £13.40) Intense and elegant nose of peach, pear, pink, grapefruit and almond.

MARQUES DEL ATRIO SINGLE VINEYARD D.O.CA RIOJA

(RSP £13.32 - Net offer deal £11.10) Very rich aromas that provide harmony and finesse. Ample, silky, well-balanced and very persistent mouth.

> **GLORIA REYNOLDS WHITE** (RSP £24.48 - Net offer deal £20.40) A touch of mineral and fruit lingering, long, cool and very soft.

GLORIA REYNOLDS RED (RSP £38.94 - Net offer deal £32,45) An elegant wine with so many flavours from beautiful berries to dark chocolate and exotic spices.





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SHERRY AND PORT

Sherry is shaking off its reputation as a drink for the older generation. The word 'sherry' for many people used to conjure images of an old, dusty bottle in the drinks cabinet that only made an appearance at Christmastime when grandparents would enjoy a glass or two. Today, this couldn't be further from the truth.

The huge diversity of the sherry category is now attracting younger drinkers, as palates change to enjoy more dry and bitter taste profiles. The many different ways that sherry is used in outlets - for example, cocktails, long drinks, cooking and food pairing - only adds to the diversity and appeal to younger people seeking out new experiences.

Education is key to engaging consumers, as with any other drinks category, and having a few basic facts about sherry makes it a lot easier to appreciate

Sherry production is centred around the southern Spanish town of Jerez de la Frontera. Three grape varieties are permitted in Jerez - Palomino, Pedro Ximinez and Muscat of Alexandria - but Palomino accounts for the vast majority of plantings. Sherry is a wine which is defined by its maturation processes; in particular, the graduated ageing process known as the Solera System.

Broadly speaking, sherries can be split into two categories: dry styles and sweet styles. Dry styles include Fino and Manzanilla, both usually pale

lemon in colour with flavours of citrus, almonds and herbs. They have a fresh, tangy character to them and are made for drinking immediately. Oloroso, Amontillado and Palo Cortado tend towards a more amber/brown colour and are dominated by toffee, spice and walnut aromas. On the sweeter side, Pedro Ximinez wines are deep brown and naturally very sweet with notes of dried fruit and coffee. They can also be used as sweetening components for styles such as cream and medium sherries.

Looking ahead, the on-trade really holds the key to raising sherry's profile among consumers; the rise in Spanish and tapas-themed restaurants has had a huge effect where different sherries are listed for authenticity and food-pairing purposes. Standalone sherry bars are also now on the increase, opening in some of the biggest cities in the UK. However, it is just as important for sherry to build its profile within non-Spanish venues, perhaps by recommending a Manzanilla with seafood or including a sweet Pedro Ximinez on a dessert wine list.



FORTIFIED & SWEET WINES

Christmas is the time of year to really focus on your sweet wine menu, in particular on by the glass offerings. Many customers are looking to indulge, so why not include some wine and dessert pairing recommendations to encourage customers to sample a sensationally sweet combination.

Muscat de Beaumes de Venise Domaine Beaumalric Apricot, peach, orange peel and coconut aromas, followed by unctuous, opulent layers of exotic fruit flavours on the palate.

Nectar Pedro Ximenez Rich, sweet and velvety smooth on the palate, Nectar shows complex flavours of caramel, dried fruits, figs, mocha, nuts and spices, and is a perfect match for all sweet desserts.

Bulas Ruby Port This wine is aged in oak barrels for an average of 3 years and bottled when ready to drink.



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It shows exuberant fruit flavours and a deep ruby colour. The wine is full-bodied and has very appealing redfruit-driven aromas. On the palate, it tastes fresh and youthful with raspberry and cherry flavours, combined with a long, intense finish.

Wines

Chateau Mingets Sauternes A rich and concentrated dessert wine from hand-harvested Semillon grapes affected by noble rot and matured in oak barrique. It has a concentrated, luscious character, intense flavours of caramelised fruits, pear, melon and almond, rounded and balanced by good acidity on the finish.

UPSELLING WINES: CUSTOMER FAVOURITES & FRENCH REGIONS

Here we look behind the label on some examples of wines from very well-established and prestigious regions in France which can be offered as 'upgrade' options to the favourite varietal wines at this festive time of year, when customers are more willing to spend that bit extra for a top-quality bottle.



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Grape Variety: Merlot / Region: St Émilion

In the town of St. Émilion, the red wines are blends dominated by Merlot. The cooler climate here produces wines with fresher red-fruit aromas and toasty cedar notes from oak ageing.

Grape Variety: Sauvignon Blanc / Regions: Sancerre & Pouilly Fumé

Many people enjoy Sauvignon Blanc for its crisp, dry, fruit-driven style. In these regions found in the Loire Valley of France, the cool climate ensures the grapes retain a refreshingly crisp high acidity with pronounced green fruit and herbaceous aromas.

Grape Variety: Chardonnay / Regions: Chablis & Pouilly Fuisse

Chablis is the coolest part of Burgundy in France and its wines are crisp, with lots of citrus fruit and a steely quality. Further south in Burgundy, the Maconnais region is home to the village of Pouilly Fuisse where the wines show more tropical fruit aromas and many are oak aged. Wines

Grape Variety: Pinot Noir / Region: Nuits-St-Georges In Burgundy, the village of Nuits-St-Georges produces Pinot Noir with its signature red fruit but also some more complex, savoury, earthy aromas from oak and bottle ageing.

POUILLY

FUME

CAILLOTTES

(RSP £15.69)

2017

Jouilly Jum

POUILLY FUISSE AUVIGUE (RSP £19.29)

017

CRA

ICONIC WINES

Certain wines have established a worldwide reputation for their particular style and quality, and their names almost act as 'brands' in themselves - the consumer knows exactly what to expect in the bottle. Here are a few instantly recognizable wines which can make the 'which wine to choose?' decision-making process much easier.



38

Chateauneuf du Pape An area of the Southern Rhône

which became the very first French AOC in 1936, setting

parameters to guarantee the quality of their wines. 13 grape varieties are permitted within Chateauneuf du

Pape, meaning a variety of styles can be made. Here, we have selected our favourite red and white choices.

Chateau Musar Vines have been cultivated in Lebanon's

Bekaa Valley for over 6,000 years, which is what inspired

Chateau Musar's founder, Gaston Hochar, to plant his

first vineyards in 1930 after returning from Bordeaux.

with a 'low intervention' philosophy, and the winery was

Every wine of Chateau Musar is produced naturally

Whispering Angel Produced by Chateau d'Esclans in the Provence region of France, Whispering Angel has arguably become one of the world's greatest rosés. Jancis Robinson once described it as "more palate grabbing by far from the Provençal pink norm" and The Drinks Business recently awarded this wine a Gold medal in the 2019 Rosé Global Masters.

Wines

Cloudy Bay Established in 1985, Cloudy Bay was one of the first five wine makers to venture into Marlborough. At the time, it was an almost unimaginable place to set up a vineyard. But Cloudy Bay's founder, David Hohnen, was convinced of its potential to produce great wine and invested in the best land of the region. Since then it has become one of the finest winemaking locations worldwide.

CLOUDY BAY

PINOT NOIR

(RSP £25.50)

Finol Nais 2016







toute la récolte a été mise en bouteilles au Château

2011



40

de Modhachille



FINE AND RARE WINES

At LWC we have a fantastic range of rare and fine wines from across the world.

This year, we are pleased to offer a very special selection of wines from some of the finest chateaux and estates located in arguably the most prestigious fine wine regions of France -Bordeaux and Burgundy.

Full details opposite with vintages and prices. Many are strictly limited in quantities available, so please speak with your LWC Account Manager or Wine Development Manager if any of these wines are of interest.

2004 St. Estephe 2000 St. Estephe 2008 Margaux 2008 Pauillac 2011 Pauillac 2007 Pauillac 2009 Pauillac 2010 Pauillac

2011 Sauternes

2015 Gevrey Chambertin

2017	Meursault	L
2001	Bienvenue Batard Montrachet Grand Cru	L
2012	Corton Charlemagne Grand Cru	L

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FINE WINES OFFER

BORDEAUX RED

Chateau Cos D'Estournel	£85.65	48 bottles
Chateau Cos D'Estournel	£91.95	6 bottles
Chateau Palmer	£120.70	49 bottles
Chateau Mouton Rothschild	£300.65	35 bottles
Chateau Mouton Rothschild	£318.90	11 bottles
Chateau Mouton Rothschild	£350.50	35 bottles
Chateau Mouton Rothschild	£700.50	24 bottles
Chateau Mouton Rothschild	£800.50	12 bottles

BORDEAUX WHITE

Chateau Y'Quem (37.5cl)

£109.90 44 bottles

BURGUNDY RED Louis Latour

£45.00

12 bottles

BURGUNDY WHITE

Louis Latour Louis Latour ouis Latour

£45.00 12 bottles £96.25 7 bottles £125.15 11 bottles

NO ALCOHOL 0.05% ABV CONTENT

The nights have drawn in, the windows are frosting over and the festive season is well and truly in our sights - as are the countless parties and Christmas events that need driving to - but being designated driver this Christmas has never been so appetising.

With drinks containing less than 0.05% ABV, the no-alcohol trend has firmly made its mark on the on-trade market this year and consumers are taking full advantage of it. 43% of consumers are going out drinking at least once a week and consciously choosing non-alcoholic drinks where available. Licensees should be looking to stock the growing range of options to cater for consumers' differing demands.

Just because consumers are choosing not to drink alcohol, it doesn't mean that they have to miss out on the experience and taste that they would usually get with an alcoholic drink. Those desiring a more sophisticated drink in flavour and serve are accommodated for now, more than ever, due to the growth in non-alcoholic options.

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SPOTLIGHT ON: THE UNIVERSITY STUDENT SECTOR

Interview with: Adam Alexander - Higher Education, Further Education Sector Controller.

What is your role at LWC?

I head up the University sector at LWC, where we have 33 Account Managers, 12 Wine Development Managers and 8 Signature Brands Activation Managers operating across the UK from Aberdeen to Falmouth and everywhere n between.

What does the University sector look like in 2019?

The University sector has changed substantially in the last 5 years and followed the wider market trend, which has seen a huge move towards premiumisation in all areas.

Gone are the days of stacking them high and selling them cheap; it's all about world beers, premium spirits and craft beers in 2019. In the premium-spirits sector, we have seen a huge growth with brands such as Old J, Agnes Arber and La French. In the world-beer and craft markets, brands such as Cruzcampo and Grand Central are seeing excellent results.

The biggest change in the market in 2019, however, is the increase in students who no longer choose to drink alcohol. This now accounts for around 20% of all students.

How do bars cater for non-alcoholdrinking students?

The key to this is ensuring students who do not drink alcohol are made to feel 'part of the gang' and not excluded when socialising with their friends. This is part of the reason why we've seen many menus now offering a 'mocktail' section and non-alcoholic gins appearing. The key to the perfect serve in this sector is to ensure the drink is presented in exactly the way it would be, were it an alcoholic cocktail or gin.

The University wine market has followed the same pattern towards premiumisation; we now find students ordering wines by grape variety,

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rather than by colour. Bees Knees, an alcohol-free wine that LWC Wine Merchants & Shippers launched into the sector in 2018, allows nonalcohol-drinking students to share a nice, chilled glass with their winedrinking friends.

Where do you see the future of the student market?

The signs all point towards further growth in the premiumisation of alcoholic drinks, more students opting out of drinking, and a demand for more local products in a conscious effort from students to reduce their carbon footprints.

Signature Brands have some really exciting new no-and-low products, such as South West Orchards Low Alcohol craft cider which we are about to launch into the sector, along with a pipeline of new, innovative products to be launched shortly.

Watch this space for more info!

NO ALCOHOL BEER AND CIDER



No other beer like it, Brewdog's Nanny State set the tone for the modern day nonalcoholic beer, moving away from flavourless brews that simply ticked a box for those in the on-trade, and towards injecting excitement and appeal for the IPA drinker. LWC carries a carefully hand-selected range of non-alcoholic beer and cider, ranging from Heineken 0.0 to Old Mout Cider Berries & Cherries Alcohol Free. Here is a small range that we stock which we believe will pack a punch this festive season.



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ALCOHOL FREE WINE

Let's start the New Year without a headache. Our alcohol-free wines might be few, but they're sparkling! Take a look at our Bees Knees range of no alcohol-wines and toast your way into 2020.



At Luscombe we're passionate about making fabulous drinks - our range of award winning drinks are made with premium organic ingredients from trusted growers around the world and produced locally in Devon.

With 33 different flavours, our range has a match for every season - and none better than our Bubblies range - the perfect non-alcoholic alternative for celebratory occasions.



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DAMASCENE ROSE BUBBLY (27cl)

The heady aroma of Damascene rose petals marries with Muscat grape and Sicilian lemon juice to create a delicate drink.

Gently effervescent and delicately fragranced, our Damascene Rose is perfect served on its own. Simply serve in a flute and garnish with a single strawberry for classically cool sipping. Chill and tip twice to ensure all fruit is fully mixed.

It pairs well with canapés or white fish, as well as seafood dishes such as fresh scallops.



WILD ELDERFLOWER BUBBLY (27cl)

Elderflowers hand-picked in the June sunshine infuse this classic drink. The gentle sparkle lifts the floral notes for an elegant taste.

Lavish with frozen berries and a twist of lemon for a refreshing twist. Chill and tip twice to ensure all fruit is fully mixed.

Enjoy with party nibbles such as smoked salmon canapés and mini auiches.

FREE THE **SPIRITS**

What do you do when you're not drinking? Seedlip's runaway success from its launch in 2015 has solved this dilemma for you and set the standard for the non-alcoholic spirit sector. LWC has your Christmas tipple of choice covered with our range of no-alcohol spirits.

\$2.

AX BOTANICS

3%

BAX BOTANICS VERBENA

NO ALCOHOL

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SEEDLI

NEW: XACHOH

Xachoh (pronounced "za-Ko") is imbued with a rich and compelling heritage in herbal remedies dating back centuries to the days of ancient Persia, an era of great learning and discovery.

It was there and then that scholars such as Avicenna conceived the foundations of the modern distillation process and Zakariya Razi discovered alcohol.

It's also the birthplace of the founder's family, through which six generations have handed down the secrets, skills and knowledge to create purposeful, pure and naturally alcohol-free spirits, infused with premium, exotic herbs and spices of the legendary Silk Road. Fast forward from ancient Persia to the modern-day UK:

ХАСНОН Blend No.7 Perfect Serve

Fill a glass with ice, add 50ml of Blend No.7, 10ml lemon juice and top up with your favourite cola. Then garnish with a twist of orange.







~ & No

this is the birthplace of Xachoh, created for the truly adventurous spirits of today. Authentically distilled to traditional recipes, using only premium herbs and spices, our spirits have been artfully reimagined and re-presented by leading taste specialists for an exciting and contemporary drinking experience.

Free from alcohol, sweeteners and extracts, Xachoh offers a genuine feel-good factor as an exciting alternative to alcoholic drinks.



Simply fill a glass with ice, pair with soda water and garnish with star anise.

LOW ALCOHOL 0.5% TO 1.2% ABV

Low-alcohol drinks are leaving their reputation for being tasteless and uninspiring well behind. For many people the phrase 'low alcohol' conjures up images of lime and soda or high-sugar fruit juices. Today, this couldn't be further from the truth.

The low-alcohol trend, meaning alcohol that is over 0.5% ABV but no more than 1.2% ABV, is being driven by moderation rather than avoidance, and until recently, low-alcohol consumers have been limited to a small selection of low-ABV beers, but as the mindfuldrinking trend makes its way into the on-trade market, consumers are able to indulge in the wide range of low-alcohol options that are now on offer.





son Voyage

GO WITH OUR LOW RANGE

For many people, going out to drink with friends is an essential part of life, but at the same time, for many of the same people, it's important not to drink too much.

The binge-drinking youthful generation of not so long ago is being supplanted by the more mindful 'Generation Sensible', a demographic much more likely to opt in for the low-alcohol choice. Thankfully, the low-alcohol revolution is well under way and the options available are of great taste and quality. LWC stocks a fantastic range of low-alcohol drinks that will see you through to the end of the year.

GRAPEFE



LOW ALCOHOI

ORCHARD



THIS THE SEASON FOR I O AI CO

Ensure you have your finger on the pulse of the latest drinks trend.

PERFECT WINTER SERVE Mulled Low Cider

- 2 litres South West Orchards Low Alcohol
- 3-4 star anise
- ¼ nutmeg , finely grated into the pan
- 1 cinnamon stick
- Juice of 1 orange Monin Gomme (sugar syrup) add sparingly and bring up to the required sweetness

Add all the ingredients to warm in a pan, once



AVAILABLE WHILST STOCKS LAST. 1 X DEAL PER CUSTOMER. NOVEMBER AND DECEMBER ONLY ENJOY OUR BRANDS RESPONSIBLY he facts drinkaware.co.uk

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ONE SMALL STEP FOR GIN...

- SINCE 1863 -

... ONE GIANT LEAP FOR THE WORLD OF LOW ALCOHOL SERVES

Our Small Gin is so packed full of flavour that just 5ml (one thimbleful) will create a low alcohol gin and tonic serve that actually tastes like... well... gin and tonic.



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JUST 0.2 UNITS ALCOHOL AND 15 KCAL **PER SERVE**





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OFFER ACROSS 275ml Soft Drinks: Ginger Beer, Rose Lemonade, Victorian Lemonade, Sparkling Raspberry, Dandelion & Burdock, Gently Sparkling Elderflower, Cherry Cola, Curiosity Cola, Sparkling Lime and Jasmine, Lemon Shandy, Apple and Blackberry and Mandarin and Seville Orange Jigger

125ml Mixers: Premium Indian Tonic Water, Light Tonic Water, Oriental Yuzu Tonic, Pink Rhubarb Tonic Water, Pink Grapefruit Tonic Water, Valencian Orange Tonic Water, Connoiseurs Tonic Water, Botanical Tonic Water, Rose Lemonade, Ginger Ale, Soda Water, Bitter Lemonade, Curiosity Cola, Ginger Beer and Tropical Soda

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BUY ANY 4 CASES & receive any case FREE

24x200ml Franklin & Sons Natural Indian Tonic Water, Natural Light Tonic Water, Sicilian Lemon Tonic, Ginger Ale, Ginger Beer, Lemonade, Elderflower Tonic Water with Cucumber, Rhubarb Tonic Water with Hibiscus, Pink Grapefruit Tonic Water with Bergamot, Rosemary Tonic Water with Black Olive. Available from 1st November to 31st December 2019, while stocks last.

f 👽 🞯 @Franklinands

 \Box

ENJOYA CASE FREE when you buy any 4 cases

12x275ml Franklin & Sons Strawberry & Raspberry, Lemonade & Elderflower, Apple & Rhubarb, Ginger Beer, Dandelion & Burdock, 1886 Cola, Orange & Grapefruit, Available from 1st Invember to 31st December 2019 unbile stocks last

f 🕑 🞯 @Franklinandsons

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THE ESSENCE OF FRUIT SINCE 1888. Dago Dadd Dago Dadd NEW LABEL DESIGN Free of artificial aromas, sweeteners and preservatives **BUY ANY 4 CASES & GET 1 CASE** OF PAGO ORANGE FREE OF CHARGE* OR 10 APPLE, ORANGE, STRAWBERRY, PINEAPPLE, TOMATO, PEACH AND CRANBERRY *November onlv www.pagofruitjuice.co.uk



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*offer available over November and December and applies to: (24 x 27cl) : Wild Elderflower Bubbly, Damascene Rose Bubbly, Sicilian Lemonade, Hot Ginger Beer, Cool Ginger Beer, St Clements, Sparkling Apple Crush, Raspberry Crush, Rhubarb Crush, Cranberry Crush, Lime Crush, Blueberry Crush, Strawberry Crush, Madagascan Vanilla Soda.



*offer available over November and December and applies to: (24 x 20cl) : Devon Tonic Water, Light Devon Tonic Water, Cucumber Tonic Water, Grapefruit Tonic Water, Elderflower Tonic Water,

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All of our drinks are handmade using British Spring Water and sustainably packaged at source. Marlish Spring Water slowly filters through rock and mineral strata for 150 years acquiring its pure quality and fine taste.

No sugar, no artificial preservatives, no compromise on taste. Sustainability is at the heart of everything Marlish do. Using solar power and producing aluminium cans that are 100% recyclable and plastic free.



Purchase any 4 cases of Marlish Sparkling Flavoured Spring Waters 24 x 330ml cans and receive 1 case of Marlish Still or Sparkling Spring Water 24 x 330ml cans free!

LWC Code	Pack Size	Description
57462612	24 x 330ml	Marlish Brazil Oran Can
57462613	24 x 330ml	Marlish Spark Rasp Can
57462614	24 x 330ml	Marlish Sicil Lemon Can
57462615	24 x 330ml	Marlish Spark Water Can
57462616	24 x 330ml	Marlish Still Water Can



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GET 3 BIBS FREE ON ALL NEW **INSTALLS!**

CALL 0808 1000 000 NOW and quote LWC Drinks New Install Deal

3 x BIBs free on all new installs. Choose from Coca-Cola Classic, Diet Coke, Coca-Cola Zero Sugar, Fanta, Schweppes Lemonade or Sprite. Offer available while stocks last. © The Coca-Cola Company.

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TASTE THE FEELING[®]





BUY THREE, GET ZERO FREE

Buy three cases of Coca-Cola Classic, Diet Coke, Coca-Cola Zero Sugar, Fanta or Sprite No Sugar 330ml glass bottles and receive 24 x 330ml glass bottle Coca-Cola Zero Sugar FREE.



Buy 3 x 24 cases of 330ml glass bottle COCA-COLA CLASSIC, DIET COKE, COCA-COLA ZERO SUGAR, FANTA or SPRITE NO SUGAR and receive 1 x 24 case for equivalent T23 of 330ml glass bottle Coca-Cola Zero Sugar free. Offer available 01.11.19-31.12.19. © 2019 The Coca-Cola Company All rights reserved. SPRITE, FANTA, COCA-COLA, DIET COKE, COCA-COLA ZERO, TASTE THE FEELING and the Contour Bottle are registered trade marks of The Coca-Cola Company



60

BUY ANY 4 CASES Available November & **OF 200ML MIXERS** December **OR JUICES AND GET 1 CASE FREE**

Offer includes one free case of 200ml Schweppes Classic Mixers, Juices, Diet Coke or Coca-Cola Zero Sugar.



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BORN IN 1783 CRAFTEE FOR TODAY

Buy two cases of 1783 Light Tonic or Crisp Tonic and receive one case of 1783 flavours (12s) FREE



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100% fruit juice. That's sparkling.

Buy three cases of Appletiser 275ml and get one case free

Buy 3 x cases of 24 x 275ml NRGB Appletiser and get 1 x case of 24 $\,$ x 275ml NRGB Appletiser free. Offer available 01.11.19 - 31.12.19. © The Coca-Cola Company. All rights reserved.



SCHWEPPES, the FOUNTAIN DEVICE and the 196 GRAPHICS are registered trademarks of European Refreshments. TERMS & CONDITIONS: Purchase 5 x cases of 24 x 125ml classic mixers or juices and get 1 case free. Offer available 01.10.19 - 31.12.19. While stocks last. Coca-Cola European Partners, Pemberton House, Bakers Road, Uxbridge, UB8 1EZ, Great Britain.



BUY FIVE,

POINTS **GET ZERÓ FREE** Buy five cases of 200ml Coca-Cola Classic, Diet Coke or Coca-Cola Zero Sugar and get one case of 200ml Coca-Cola Zero Sugar FREE

Buy any five cases of 24 x 200mL COCA-COLA CLASSIC, DIET COKE or COCA-COLA ZERO SUGAR and get one case of 24 x 200mL COCA-COLA ZERO SUGAR free. Offer available 01.10.19 - 31.12.19. Subject to availability and terms and conditions. All cases must be purchased in the same transaction. Coca-Cola European Partners, Pemberton House, Bakers Road, Uxbridge, UB8 1E2, Great Britain.

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1783 178 1783

783

BUY ANY 5 CASES OF 125ML MIXERS OR JUICES AND GET 1 CASE FREE



+5

October.

November & December

Schweppes



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62

Not all products are stocked in all depots. There can be up to a 2-week lead time.

BRITVIČ **OCTOBER OFFERS**

Soft Drinks

BUY ANY 5 CASES GET 2 PEPSI MAX NRB CASES FREE^{*}

OMOTER: BRITVIC SOFT DRINKS, BREAKSPEAR PARK EAKSPEAR WAY, HEMEL HEMPSTEAD HP2 4TZ

All deals run 01-10-19 to 31-12-19 unless otherwise stated. Deals cannot be taken in conjunction with any other offers.



BUY 4 CASES GET A CASE OF GLITTERBERRY FREE¹ **BUY 6 CASES AND GET 2 CASES OF MIXERS FREE**[°] MOTER: BRITVIC SOFT DRINKS, BREAKSPEAR PAR KSPEAR WAY, HEMEL HEMPSTEAD HP2 4TZ

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64

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Soft Drinks

BUY 5 CASES GET 2 CASES OF PEPSI MAX NRB FREE²

<u>e</u>g

BUY 3 CASES AND GET A PREMIUM **70CL SPIRIT FREE**⁴

XLE

THAT BOUTIQUE-Y GIN COMPANY®

EUY DEGENES TO RECIEVE 1 FREE OF CHARGE

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YULETIDE GI

THAT BOUTIO

TRY OUR WHITE CHRISTMAS NEGRONI

25ML YULETIDE GIN 25ML WHITE VERMOUTH 25ML LUXARDO BITTER BRANCO

BULLD OVER ICE AND STR TO CHILL. GARNISH WITH CLOVE STUDDED ORANGE WEDGE.

VIST FOR MORE RECIPES WHILST STOCKS LAST. OPEN TO UK RESIDENTS 18+ ONLY. OFFER VALID UNTIL 31ST DECEMBER 2019. OFFER APPLIES TO PURCHASES AS ONE ORDER ONLY. T&CS APPLY.



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66

BUY ANY 2 x 70cl **FROM BOSFORD ROSE GIN & FINLANDIA VODKA** AND ONLY PAY £25

Spirits

BUY 3 x 70cl **ERISOFF VODKA** AND ONLY PAY £30

BUY 1 x 70cl TANQUERAY LONDON DRY GIN &1 x 70cl OF THE **FOLLOWING AND ONLY PAY** £30

CHOOSE YOUR SECOND **BOTTLE FROM:**

Tanqueray Flor de Seville Tanqueray Rangpur Johnnie Walker Black Label



BUY ANY 11 x 70cl OR 5 x 1.5ltr FROM THE RANGE AND RECEIVE CHOICE OF FREE STOCK BELOW

POINTS

Edinburgh Rhubarb & Ginger Liqueur 50cl | Bacardi Spiced 70cl | Finlandia 70cl | Bacardi 70cl Gordons Gin 70cl | Captain Morgan Spiced 70cl | Beefeater Pink Gin 70cl | Amaretto Disaronno 70cl Beefeater Gin 70cl | Russian Standard Vodka 70cl | Bosford Pink Gin 70cl | Absolut Vodka 70cl Smirnoff Vodka 70cl | Gordons Pink Gin 70cl | Monin Blackcurrant Liqueur 70cl | Jagermeister 70cl

BOTTLES AVAILABLE IN 1.5LTR SHOWN WITH A GREEN DOT, BOTTLES ONLY AVAILABLE IN 1.5LTR SHOWN WITH BLACK DOT. SEE INDEX AT THE BACK OF THE BROCHURE FOR FULL LIST

Limited to no more than 6 x 70cl of any one product in each deal of 11 x 70cl Limited to no more than 10 deals per customer per week



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71

Spirits





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Spirits

WINTER DELIGHTS **SEASONAL COCKTAIL SPIRITS TO BRING GOOD CHEER, EVEN TO SCROOGE**

The cocktail category continues to grow and is becoming a very valuable part of the on-trade's drinks offering, valued at a staggering £587m, up 9.5% on last year. Are you capitalising on the nation's cocktail craze?



SINÉAD LOWE

Marketing Manager Signature Brands

the world of golden rum:

The perpetual growth in cocktails' value is driven by consumer demand and shows the importance of the category to the market. Operators wanting to maximise on the key trading period that is Christmas will require a focus on spirits and cocktail

specifications, perhaps with a festive twist.

Rum all the Way

While vodka still dominates the share of all cocktails served at 58.6%, rum, particularly golden rum, has the greatest year on year growth as a spirit category. Delving a little deeper, the Pornstar Martini remains the No. 1 cocktail based on share of serve in the GB market.

Why not look at putting a rum twist on your Pornstar serve, as illustrated below? It's a great way to entice your customers to explore

Rockstar **INGREDIENTS**

• 50ml Old J Spiced Rum 10ml lime

• 25ml Funkin Passion Fruit Purée or 2 fresh passion fruits 25ml Monin vanilla

Shake with ice, double strain into a coupe glass and garnish with a passion fruit shell filled with flaming Tiki Fire Rum.

Hot on the heels of golden rum's growth is its older brother, dark rum,



42,000 BARS **ACROSS THE UK OFFER COCKTAILS**



Empress Martini

a category that drinks-development managers have been banging the drum about for some time.

It's worth noting that it's not always about high end cocktails; simple serves, such as dark rum and ginger beer (add the dark rum last to create a 'float' of rum) with a great-looking garnish can be really impressive. This simple, speedy serve can also help bar staff in key busy serving periods. Looking at the popular coupe glass, consider the Old J Dark serve below.

For Those Dark, Cold Nights **INGREDIENTS**

- 15ml lemon
- 1 egg white/Ms. Better's Bitters
 - is a great bartender friend for this

Classy Christmas Cocktail

- 50ml Old J Dark
- 10ml gomme syrup
- 2 dashes Angostura

The Martini is the cocktail seeing the greatest growth in 2019. A true classic, this is perfect for restaurants to capitalise on as a predinner cocktail. Remember to focus on the upsell at every opportunity. Offering a vodka or gin Martini serve will tap into two of the key spirit categories. Add a further twist by using the wonderful Empress 1908 gin with its vibrant purple hue, which adds an impressive edge to a Martini. **Empress Martini**

- INGREDIENTS • 50ml Empress 1908
- 15ml Lillet Blanc

We love to find a reason to indulge and treat ourselves during the festive period, so ensure your bar has the best array of cocktails and let us all enjoy the most wonderful time of the year!

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Add all ingredients and shake well then fine strain into coupe. Garnish with a nutmeg dusting on top.

Regal, dry and fit for royalty, the Empress Martini is a spirit-forward, crisp classic bound to satisfy any cocktail connoisseur.

Stir on ice and strain into a chilled martini glass. Garnish with a grapefruit twist or blackberries.

Once you've been through the hard work of creating a wonderful Christmas cocktail list, it's imperative to shout about your list loud and proud. Drinkers are tempted by advertised festive serves on posters, tent cards and, increasingly, social media. As highlighted earlier, it doesn't need to be complicated; a simple G & T with red and green garnish evokes good cheer.

*All stats provided from CGA Mixed Drinks Q1 2019



BUY ANY 5 x 70cl FROM THE RANGE AND **RECEIVE CHOICE OF FREE STOCK BELOW**

Jagermeister 70cl | Johnnie Walker Red Label 70cl | Beefeater Blood Orange 70cl Absolut 70cl | Gordon's Pink 70cl | Amaretto Disaronno 70cl | Beefeater Pink 70cl

BUY ANY 4 x 70cl FROM THE RANGE AND **RECEIVE CHOICE OF FREE STOCK BELOW**

Smirnoff 70cl | Russian Standard 70cl Bosford Pink 70cl





OR 15 POINTS











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1x70CL DISARONNO FREE* WHEN YOU BUY ANY 6 BOTTLES FROM THE RANGE BELOW





2 Parts Reyka

1/2 Part Lime Juice

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BUYANY 3 BOTTLES RECEIVE 70CL MÓR PINEAPPLE FREE

Handcrafted, small batch Irish gin made in Tullamore, Co. Offaly. Bold and innovative, Mór is a new styled gin with old school distilling traditions passed down three generations to our lead distiller.

Blackberries, cranberries and raspberries are infused with base botanicals of juniper, coriander, angelica root and rosemary to create Mór Wild Berry.

Mór Pineapple Edition infuses the same base botanicals with 4 new botanicals; Persian lime, lemongrass, bergamot orange and pineapple to create a colourful gin that is bursting with tropical flavour. Both have an aby of 40%.

ORIRISHGIN.COM



Brand Development Agency www.brandcentraluk.com For more information please call: 0115 950 6578 Presenting exciting and unique spirits from our portfolio which are all newly available through LWC.

Bottles can be purchased over multiple orders within the promotional period, while stocks last, 1 deal / 1 kit per venue. *POS kit includes 1 x bottle illuminator, 12 x 'sidecar' shot flutes. **Sweet Revenge POS kit contains 2 x bar runners, 50 x plastic shot glasses and 5 x posters.

MÓR MÓR

THE ADVENTUROUS SPIRIT

NEW!

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BUY ANY FIVE FEATURED BOTTLES, RECEIVE A BOTTLE OF J.J. WHITLEY LONDON DRY GIN OR POTATO VODKA OR DEAD MAN'S FINGERS SPICED RUM FREE^{*}

CHOOSE FROM **WHITLEY** NEILL ORIGINAL GIN, RHUBARB & GINGER GIN, RASPBERRY GIN, QUINCE GIN, ALOE & CUCUMBER GIN, LEMONGRASS & GINGER GIN, PARMA VIOLET GIN. **J.J. WHITLEY** PINK CHERRY GIN **LIVERPOOL** ORGANIC GIN, ROSE PETAL GIN, VALENCIAN ORANGE GIN, **DEAD MAN'S FINGERS** SPICED RUM, HEMP RUM **ABER FALLS** ORANGE MARMALADE GIN, WELSH DRY GIN, RHUBARB & GINGER GIN, **SADLER'S PEAKY BLINDER** SPICED GIN **MARYLEBONE** LONDON DRY GIN, ORANGE & GERANIUM GIN, CASK AGED **CRABBIE'S YARDHEAD** SINGLE MALT WHISKY **CITY OF LONDON** SIX BELLS LEMON GIN, MURCIAN ORANGE GIN RHUBARB & ROSE GIN.

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HO HO HO AND A **BOTTLE OF RUM!**

Remember - rum is all about the fun; it's a spirit category that doesn't take itself too seriously, so why not broaden your rum offerings this winter and encourage your customers to have fun this Christmas?

Golden rum's share in particular

Plenty of new entries into the rum

category over the past couple of years

and with interesting new distilleries

opening rum is beginning to experience

similar flavour twists, like gin. Spirited

to their Lemon & Leaf Agricole-style

rum. Distilled with lemons from the

leaves. Top this rum with tonic (yes

With its sweet, sour flavour and

vibrant, pink hue, Old J Cherry was

conceived with professional mixologists

in mind. Liven up your cocktails with

Marasca cherry taste and the signature

an enticing dash of colour, the tart

spiced notes of Old J Spiced rum.

Amalfi coast and blue eucalyptus

tonic) for the perfect serve.

Union Distillery is on the radar due

noting, including:

New, Cool Rums



SINÉAD LOWE

Marketing Manager Signature Brands

The on-trade has been saying for years that rum is going to be the next big thing. Certainly, the category is busy with an abundance of new and better-made products, with great credibility; these are becoming more and more widely available in the marketplace.

The investment is paying off for those brands making rum a focus. It's become more accessible in terms of flavours and branding, and the consumers' awareness of rum is changing due to the increase in really good rum retailing on the high street.

Rum is the only spirit category that is showing any impetus to challenge the 'runaway train' of gin. Last year, rum's UK market share was second only to gin, according to the latest figures released by the Wine and Spirit Trade Association (WSTA). Nearly 35 million bottles of rum were sold, worth over £1 billion - a remarkable figure, considering spirit sales for the entire country hit £11 billion.

British drinkers have more choice than ever before when it comes to spirits; they are searching for and demanding more authentic craft spirits with a story to tell.

An increasing number of artisanal spirits producers are crafting their own interpretations of rum, often alongside their gin range.

The significant growth in sales has been in 'golden' and 'dark' rum, particularly in the on-trade sector.

Spiced Rums

'Flavoured and spiced' is the fastesthas increased by a noticeable seven per cent, with its market now worth growing rum subcategory, driven by £374 million. However, there are penetration of younger consumers, still subcategories of rum worth yet almost a quarter of rum drinkers are frustrated with lack of choice, the highest out of all spirits categories.

Dead Man's Fingers is believed to be the world's first CBD Hemp Rum. Golden in appearance, the premium Caribbean Rum's aroma gives hints of cola, coffee, hops, and pine with a grassy herbal back note, and is best enjoyed mixed as a "Hemp & Coke".

Old J Silver is a white spiced rum carrying the classic Old J Spiced flavours, including the sweet toffee, lime and vanilla notes. However, it's lighter and dryer and the spices are subtler to perfectly balance with white rum. The combination of its lightly spiced palate and crystal transparency makes Old J Silver an interesting choice for cocktails that require a clear spirit.







Serious Rum Drinkers

This leaves us with one major rum style, presumably brimming with untapped potential. It's harder for a new rum drinker to approach aged rum. However, aged rum is a quality substitute for any drinkers not comfortable with whisky this Christmas. There's incredible range in the category and it's a perfect pairing with desserts - particularly chocolate - if you are pursuing the upsell of after-dinner drinks.

Old J Gold was the only spiced rum awarded Master status at Rum Masters 2016. Crafted in small batches, Old J Gold Spiced Rum is pot-stilled in the Caribbean. Aged in oak barrels for 3 years and finally blended with our special range of spices, it is delicious as a sipping rum. A generous serve with a couple of ice cubes makes a perfect accompaniment to a cold, dark winter's evening.

Gosling's Family Reserve is made using top-quality rums from the flagship Gosling's Black Seal rum expression. Each bottle is hand labelled and dipped in wax. Pouring this for your customers will garner a 'wow' and cause a conversation about the bottle. The taste will leave them wanting you to hand pour it into their glass.



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OLD J SPICED RUMS

A Multi-award-winning ange of rums awaits you to experience it, experiment with it, and find the expression that suits you best.

Old J Spiced rums make no compromise in flavour. An original blend of unique Caribbean spices, along with vanilla and Persian lime, added to a selection of the finest premium rum, to create a versatile spiced rum range, suitable for any occasion.

In the years since its inception, Old J has garnered a dedicated cult following, from party-going students to rum-sipping elders, everyone can find a rum in the range to suit their taste.

While the original Old J Spiced remains a favourite, the range features options that appeal to all tastes:

Cherry and Silver are perfect for cocktails

Gold and Dark for a neat tipple or on the rocks

The mouth-scorching Tiki Fire for the more adventurous tiki cocktail drinkers.



THE DEVIL MADE ME DO IT



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GIN DEAL

BUY ANY 3 x 70cl FROM THE **RANGE AND RECEIVE A CASE OF FRANKLINS TONIC FREE**

BUY ANY 5 x 70cl AND RECEIVE 1 x 70cl GIN FROM BELOW FREE



Beefeater Blood Orange 70cl | Beefeater Pink 70cl Gordons Pink 70cl | Bosford Pink 70cl | Tanqueray 70cl



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Spirits



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ARBER PREMIUM GIN

PROVENANCE

On 24 May 1948, Agnes Arber became the first woman to receive the Gold Medal of the Linnean Society, a world-famous institution dedicated to the study of natural history. Born in 1879, Arber achieved excellent academic results throughout her youth, and soon became a historian of botany under the wing of her mentor, plant morphologist Ethel Sargent. By the time of her death in 1960, Arber had published an extensive library of books on both botany and philosophy. It is with an appreciation for Arber's work that we have produced this convergence of nine botanicals distilled together.

Agnes Arber Gin (41.6%)

A convergence of nine herbs and fruits, distilled together in the same pot. The savoury, earthy notes of juniper, coriander, and angelica are complemented by the warm, spicy undertones of cassia, and the sweet, acidic flavours of lemon, lime, orange and grapefruit combine with an interesting twist of liquorice.

Arber Rhubarb Gin (41.6%)

A delightful twist on our original Agnes Arber gin. After distillation, this gin is infused with the delicious signature tartness of rhubarb, one more in a beautifully balanced array of skilfully selected flavours.

EMPRESS 1908

ORIGINAL INDIGO GIN

PROVENANCE

Inspired by the beautiful tea service at the iconic Fairmont Empress Hotel, Vancouver Island, Canada. Victoria Distillers created Empress 1908, a gin as captivating as the beautiful tea service. So great was the Empress Hotel's fame that its signature tea house attracted travellers from all corners of the globe to come and sip their extraordinary elixir.

92

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Buy 2 x 70cl Empress Gin and receive a (24)200ml

case of Fever-Tree

Elderflower

Tonic free

EMPRES

19

EMPRE

190



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OLD FASHIONED

INGREDIENTS 40ml Empress 1908 Gin 20ml Pisco 5ml Monin Gomme 3 dashes Angostura Bitters 3 dashes Peychauds Bitters

Stir together on ice then garnish with a lemon twist.

Q1908

A favourite of the Fairmont Empress Hotel Bar, the Q1908 is smooth, balanced and beautiful too. Add your favourite edible flowers for the perfect final touch!

INGREDIENTS 50ml Empress 1908 Gin 20ml Lemon Juice 20ml Monin Gomme 1 egg white

Dry shake, wet shake, double strain then garnish with edible flowers.

EMPRESS SPRITZ

INGREDIENTS 40ml Empress 1908 Gin 100ml Sparkling Mineral Water

Build on ice in a Gin Goblet glass and stir well. Garnish with a trio of blackberries.



BUY 5

bottles of Sipsmith (London Dry Gin 70cl, Sloe Gin 50cl, Orange & Cacao Gin 50cl)







*Nielson 20/04/19 |** Sipsmith London Dry Gin 70cl, Sipsmith Sloe Gin 50cl, Sipsmith Orange & Cacao Gin 50cl. @SIPSMITH 🗢 🔂 😳 Please sip responsibly.







Supreme Champion Spirit at the ISC 2019

and receive FREE Franklins Tonic.



spirits@fmv.co.uk

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Terms & Conditions; Max 4 deals per customer per month whilst stocks last. Variations included: Masons 70cl Original, Lavender, Tea, Peppered Pear, Slo



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One deal per customer; orders need to be made up of more than one variant of Manchester Gir

Deal includes Signature / Raspberry Infused / Wild Spirit / Hacienda Edition

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MANCHESTER

Special Edition available now from LWC

A vibrant, citrusy, full-strength gin for an electric G&T.

Serve with a naturally light tonic and a lemon and lime

OR 10 POINTS Buy 3 Bottles of Manchester Gin...

Get 24x 200ml Franklin & Sons Tonic FREE*

Find out more about Manchester Gin and the brand new Spirit of Manchester Distillery at

manchestergin.co.uk

BUY ANY 5 x 70CL BOTTLES FROM THE CUCKOO GIN RANGE AND RECEIVE 1 FREE



PERFECT SERVE STAFF **TRAINING & POP-UP EVENT** SUPPORT AVAILABLE

s cuckoo



FOR MORE INFORMATION, PLEASE CONTACT HAYLEY@BRINDLEDISTILLERY.CO.UK

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98

Buy three 70cl bottles and receive a complimentary case of Fevertree tonic and 12 branded glasses

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EST

··· SPIRITS ··

2005



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Special Offer

Get a free 50cl bottle of either Blackcurrant & Ginger or Sarsaparilla Gin Liqueur when you buy 3 70cl bottles from our core range! OR

99



JAWBOXGIN.COM 🕈 🖤 🙆 @JAWBOXGIN ENJOY RESPONSIBLY, BUT DO ENJOY! *WHILE STOCKS LAST

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HAYMANS of LONDON

True English Gin

For five generations we have been proud to distil the classically balanced style of English Gin first pioneered in London throughout the late 19th century. To this day our range of English Gins are still made by hand, all in small batches and all following a traditional two-day process. We believe this is how True English Gin should be made.



Not all products are stocked in all depots. There can be up to a 2-week lead time.

BUY ANY 3 BOTTLES FROM THE RANGE OF HAYMAN'S TRUE ENGLISH GINS* AND RECEIVE A CASE OF FRANKLIN & SONS MIXERS^{**} AND

6 TRUE ENGLISH G&T GLASSES**





sponsibly. For the facts visit: drinkaware.co.uk

BUY ANY 4 X 70CL GINS OF EITHER BOË SCOTTISH GIN BOË VIOLET GIN OR BOË PASSION GIN AND GET ANY 2 X 50CL BOË GIN LIQUEURS FREE (spiced orange, peach & hibiscus or scottish bramble)

11:25

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CROOXED

ALCOHOLIC Soda

SPECIAL OFFER

 $f12\overline{99}$ per case

12X330ML CROOKED. AVAILABLE FROM 1ST NOVEMBER TO 31ST DECEMBER 2019, WHILE STOCKS LAST.

THE GIN ON EVERYONE'S



THAT BOUTIQUE-Y GIN COMPANY®

TO RECEIVE A BRANDED HIP FLASK FREE OF CHARGE!

DONSHOT G

ALCOHOLIC SO CROOXEL BLOOD ORANGE PASSION FRUIT ALC 475 VOL 330m ALC 4.7% VOL 330ml C



BUY 6 CASES AND GET 1 CASE FREE

BUY 3 CASES AND GET 1 BOTTLE OF CORKY'S FREE OR 15

a free case of Hooch/Hoola, all stock purchased must be Hooch/Hoola

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NOV & DEC

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BUY ANY 3 OF THE BELOW PRODUCTS AND RECEIVE A BOTTLE OF BEN LOMOND PREMIUM GIN FREE OF CHARGE.

PRODUCTS INCLUDE - LOCH LOMOND 12 YEAR OLD, INCHMURRIN 12 YEAR OLD, INCHMOAN 12 YEAR OLD, GLEN SCOTIA DOUBLE CASK, BEN LOMOND PREMIUM GIN.*



www.lochlomondwhiskies.com | www.glenscotia.com | www.benlomondgin.com *PURCHASE MUST INCLUDE LOCH LOMOND 12 YEAR OLD SINGLE MALT

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GLEN SCOTIA DOUBLE CASS WHITERY





CLASSIC LONDON DRY STYLE GIN WITH A DELICATE BERRY TWIST FROM HAND-PICKED SCOTTISH BERRIES

BEN LOMOND GIN









BUY ANY 4 x 70cl FROM THE RANGE AND RECEIVE 1 x 70cl SMIRNOFF VODKA OR A CASE OF FEVER-TREE GINGER ALE FREE





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**WHILST STOCKS LAST

THE UK ON TRADE'S NO.I PEATED SINGLE MALT*



RANGE AND RECEIVE A FREE POS KIT:

Kit Includes: 1 x Chalkboards. 2 x Bar Runners

Products included in the deal Laphraoig 10yo, Laphroaig Quarter Cask and Laphroaig Lore. Limited deals available and only in October



PLEASE ENJOY GLENLIVET RESPONSIBLY. drinkaware.co.uk for the facts

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For further information contact Edrinoton-Beam Suntory UK Distribution Limited el: +44 (0) 333 016 1910 Web: Edrington-BeamSuntorvUK.c

Buy 1 x 70cl Laphroaig 10yo and any other 3 x 70cl from the range and receive a FREE bottle of Auchentoshan American Oak OR 20

Products Included in the Deal

Laphroaig 10 Years Old, Highland Park12 years Old, Laphroaig Quarter Cask, Bowmore 12 years Old, Auchentoshan 12 years Old

Limited deals available and only in November and December For further information contact Edrington-Beam Suntory UK Distribution Limited. Tel: +44 (0) 333 016 1910 Web: Edrington-BeamSuntoryUK.com



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FOR HOLIDAYS WORTH SHARING COME ONE, COME ALL

Buy 2 x 70cl from the Jim Beam Family and receive 20 Jim Beam **Red Tin Cups**

Deal Includes: Jim Beam White 70cl and Jim Beam Red Stag 70cl *Limited deals available and only in October



mation contact Edrington-Beam Suntory UK Distribution Limited. Tel: +44 (0) 333 016 1910 Web: Edrington-BeamSuntorvUK.com

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VGALLERY MAKE IT YOURS

BUY ANY 6 BOTTLES & GET AN EXTRA BOTTLE FREE OR

AVAILABLE IN 8 FLAVOURS

MARSHMALLOW, TOFFEE FUDGE MANGO CRUSH, CUCUMBER COFFEE, COCONUT, GRAPE AND VERY BERRY

MONIN[®]

THE STORY

Monin delivers innovative, gourmet flavour solutions built on a bedrock of more than a century of traditional artisanal beverage knowhow. Having remained a family-owned company since 1912, Monin is a trusted partner and a brand of choice for hospitality professionals in over 150 countries.

Using the finest ingredients sourced from around the world, Monin has 24 liqueurs to choose from, including: Apricot Brandy, Banana, Blackberry, Blue Curaçao, Cassis de Dijon, Cherry Brandy, Cocoa, Coconut, Coffee, Green Melon, Green Mint, Lychee, Manzana Verde, Órange Curaçao, Peach, Raspberry, Strawberry, Triple Sec Curaçao 25, Triple Sec Curaçao 38, Vanilla, Violet, Watermelon, White Cocoa, White Mint.

> ABV: Various Size: 70cl Bottle





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CHESTNUT **BRANDY WARMER**

INGREDIENTS 15ml Vodka 40ml Monin Cherry Brandy 10ml Monin Chestnut Brandy 15ml Lime Juice

Combine all ingredients into a cocktail shaker hard and fine strain into a martini glass. Garnish with a cherry.

WINTER **APRICOT LADY**

INGREDIENTS 20ml Monin Apricot Brandy Liqueur 10ml Monin Winter Spice Syrup 30ml White Rum 20ml Lemon Juice 1 whole egg white

Add all ingredients into a cocktail shaker. Shake hard and fine strain into a rocks glass over cubed ice. Garnish with rosemary and honeycomb.

GINGLE BELLS

INGREDIENTS 20ml Monin Mint Liqueur 40ml Gin 20ml Lemon Juice Top of Ginger Ale

Fill a highball glass with cubed ice. Pour in Monin Mint Liqueur, gin and lemon juice. Top up with Ginger Ale. Garnish with emon wedge and mint sprigs.



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NEW

Jagermeister Cold Brew Coffee (50cl)

A unique new combination of original Jägermeister fused with natural cold

brew coffee with a hint of cacao.

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Buy 6 x 70cl Jagermeister Original and receive 1 x 50cl Jagermeister Cold Brew Coffee free CAPPED AT ONE DEAL PER CUSTOMER

Spirits



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LA FRENCH VODKA ELEVATES THE ORDINARY TO **EXTRAORDINARY**

Spirits

La French is born from a passion for the finest cocktails and classic French style.

France has one of the most respected vodka production techniques in the world, and produces some of the most elegant vodka. Distillation happens in France, and all ingredients are local to the country: a delicious blend of crystal-clear Cognac spring water and the finest French wheat, five-times distilled, with naturally occurring citrus and vanilla undertones which provide a delicate flavour profile and luxurious mouthfeel.

The iconic La French Lady, silhouetted on every bottle, is inspired by true events and embodies sophistication simultaneously with contemporary style. The bottle's subtle blue hues and the inclusion of the Tricolour reaffirm the character of the vodka and demonstrate the spirit's French roots.

Perfect in a cocktail with a high-quality mixer, or simply taken straight La French is the perfect addition to your bar this party season.

BABY, IT'S COLD OUTSIDE!

Step in out of the cold - hot serves that won't leave you feeling the winter freeze.



SINÉAD LOWE

Marketing Manager Signature Brands

As we enter the busiest quarter of the year, bars are wanting to be like the 3 Wise Men - bearing gifts for everyone. It's hard to imagine, as I write this after one of the hottest bank holidays on record (remember that?), but the demands for a hot winter treat will be upon us before we know it.

At the forefront of food and beverage managers this season will be the 'winter warmers' menu. With a wealth of spirits, ciders and wines to inspire the perfect hot drink serve, why not create a menu of hot drinks that can appeal to your customers during the Christmas shopping and party season?

Hot alcoholic serves are very much open to your own mixology skills. Tweak, fiddle and play around with flavours until you have a winter warmer that tastes just like how Christmas feels: a sweet, spiced and sentimental fuel for laughter.

Take a look at a selection of classic winter hot drinks - simply served. No need to purchase a wealth of new ingredients; stay true to the values of generations past and work with simple key ingredients available on most back bars.

As consumers look to treat themselves when out and about shopping, catching up with friends or partying this festive season, a strong offering of hot drinks in this key trading period is a great differentiator from your neighbouring bars and restaurants, and will help create those warm, fuzzy memories we all crave at this wonderful time of year.

Rum Hot Punch

Punch was one of the many Ingredients:

- (We recommend Old J
- 40ml Cognac

Add all the ingredients to warm

A Good Old-Fashioned Hot Gin critical ingredient at the sumptuous food and drink feasts Charles Ingredients:

- 50ml good-quality gin
 (We recommend Agnes)
- 10ml Monin Gomme
- Orange and lemon wedges

Add all the ingredients to warm in a pan and top up with very hot water, to taste. Add the cinnamon stick at the end to garnish.



ON TREND Keep it low alcohol

With the demand for 'no & low' drinks increasing, you should offer your health-conscious

Mulled Cider

integral part of wassailing, the old drinking ritual intended harvest the following year.

- or bottle)
- 3 or 4 star anise

customers a low-alcohol version of this classic: where the recipe calls for 2 litres of good-quality cider, try South West Orchards Low Alcohol.

• ¼ nutmeg , finely grated into the pa

- add sparingly and bring up

Add all the ingredients to warm to garnish.

Mulled Wine

• 1 orange, halved

- 1 dried bay leaf

- 60ml/2fl oz sloe or damson

damson gin if you are using it.

Ingredients:

• 60g/2oz demerara sugar

(and to make sure as much

palatable), the Greeks would

add spices into their extra

- 1 cinnamon stick and star anis

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Spirits

TOP TIPS

Simple done well Less is always more. Practice your simple drinks build and do it well.

Good serve ware From polished latte glasses to quirky teacups, a handle is a must to accommodate hot drinks.

Great looking garnish Dried fruits, cinnamon sticks, cloves and star anise can be held in abundance and stored in jars to make a winter-friendly display.

Don't boil the mix The booze will just evaporate off and the resulting drink will be underwhelming. A gentle warming will suffice; stop before it starts to steam.

Quick and easy welcome Offer a hot drink on arrival for larger parties - there's nothing better when you've just arrived in from the cold. It can be prepared in advance.



LWC EXCLUSIVE APPLESHED DARK FRUITS PREMIUM FRUIT CIDER HALLOWEEN POS KIT FREE! APPLESHED DARK FRUITS PREMIUM FRUIT CIDER PENT. 4.0% ABV SMIRNOFF N<u>0</u>21 VODKA TEN TIMES I

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SOUTH WEST **ORCHARDS**

The delicious range of South West Orchards draught and bottled cider truly hits the sweet spot for those venues wanting to serve a true craft cider with real authenticity.

Original Craft Cider (5.0%) Draught 50Ltr 12x500ml

This is made with a blend of the finest West Country Cider apples, such as Yarlington Mill, Harry's Master and Dabinett, plus a small amount of dessert apple to give the cider a fruity bite. The cider is fermented under ambient conditions, and then allowed to mature naturally for at least 3 months.

Raspberry Craft Cider (4.0%) Draught 50Ltr 12x500ml

A bittersweet cider infused with pure raspberry juice. This handcrafted gold-winning process creates an extremely smooth cider with a refreshing hint of raspberry fruitiness.

Low Alcohol Craft Cider (0.5%) 12x500ml

This award-winning Low Alcohol edition of our Modern Craft Cider is made with a special blend of traditional cider and dessert apple juice to taste just as delicious and refreshing as our original variety.



original Craft Cider for the facts drinkaware.co.uk INSPIRED BY STAN THATCHER



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BUY 6 CASES & GET A FREE B OF SMIRNOFF OR 10



STOCK UP NOW

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Cider

Offer valid between 01.11.2019 and 31.12.2019. Whilst stocks last. LWC reserve the right to end this promotion without notice. Smirnoff Vodka = 70cl































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HOP HOUSE 13 LAGER BUY 8 30L OR 50L KEGS AND GET ONE FREE

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Not all products are stocked in all depots. There can be up to a 2-week lead time.









SHARE THE **GOOD FORTUNE**

How do you share luck? Maybe it's cold out. Maybe you have a jacket and your friend doesn't.

Luck is that there is even a jacket at all. You are reminded of this as you and your friend slide one arm each into each side of the jacket. Ooooh, warmth.

For us, we make a beer we call Lucky Buddha. It's an Asian-style lager that makes you smile.

We package it in a green bottle resembling the shape of the Laughing Buddha. Our way of sharing is that everytime you hold a Lucky Buddha beer, you are rubbing the belly of the Buddha (a well-known instigator of luck.)



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PARDÁL CZECH LAGER

TASTING NOTES Characterised by its higher bitterness and slightly darker colour than most lagers, what really sets Pardál apart from its lower-ABV counterparts is its unique flavour and lengthy brewing method.

Brewed for 11 days using three barley malts, Saaz and Agnus hops, Budweiser-Budvar's own yeast strain, and water drawn from 300-metre deep artesian wells, the beer is then matured for up to 30 days. This is an easy-drinking lager with a full mouthfeel and a bitter but well-balanced taste.

BREWED BY THE PEOPLE, FOR THE PEOPLE Owned by the Czech Government, Pardál was a special project that involved 300 Czech citizens who worked with the Master Brewer to create this unique and special liquid. Pardál translates to 'panther' from Czech, but is used as a popular expression in Czech culture, akin to 'top bloke'.



Aleš Dvořák - Master Brewer



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CRUZCAMPO Gran Reserva ABV: 6.4%

CRUZCAMPO

FROM THE BEGINNING First brewed in Andalucia, Cruzcampo was founded in Seville in 1904 and portrays the saint of brewing, Gambrinus, on its logo.

Cruzcampo took its original name 'La Cruz del Campo' directly from a temple, symbolic to the city, located next to the brewery. Born and raised in the South of Europe, Cruzcampo has been spreading the positive and passionate characteristics of this region for over 100 years.

PROVENANCE: BREWED IN SEVILLE True to its essence since 1904, Cruzcampo is a pilsner-style lager with a blonde straw colour and consistent foam. One of Spain's most beloved beers, it has a light, fruity aroma with an air of ripe apple which stands out over its balanced flavour of malty sweetness and soft bitterness. Its light body provides a pleasant mouthfeel which satisfies the palate and makes way for a compelling, bittersweet finish.

ABV: 4.8%

SPAIN'S BEST-SELLING BEER



MORENA **BOTTLED RANGE**

Classica (4.6%) 24x330ml / 15x660ml Classica offers a refined, refreshing variation of the original Birra Morena, finely hopped and made with the highest quality of Italian grains. The palate is well structured with malty notes and an elegantly balanced taste.

Celtica Stout (6.8%) 12x330ml

Celtica Stout is a product of the study of ancient recipes: reflecting the old English sweet-stout style, this dark, bittersweet Italian beer features a pleasant body which treats the palate to hints of the caramel with which it was brewed.

Oro Bottle (5.2%) 24x330ml

Oro is a 100% pure malt lager, made especially for the most demanding palates with strong notes of barley, vanilla and cloves, and a warming, sunrise-gold colour. Only the best super-aromatic hops are used to produce Morena's crisp, refreshing flavour.

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MORENA

The Morena, Drive Beer Brewery is one of only a handful of wholly owned, independent breweries left in Italy and is located in Basilicata, a rural region found to the south of the country. The beauty of Basilicata inspired a beer to be savoured based on a recipe that only ever uses pure malted barley. Morena remains a 100% malt lager, still entirely produced in Basilicata and imported to the UK by Signature Brands.

Oro Draught (4.6%) 30 / 50 Ltr

The great Oro liquid as described above has been reduced in ABV to a more sessionable 4.6% ABV. The reduction in ABV does not compromise on the taste and quality but does offer a lighter and more refreshing expression of this 100% pure malt lager.



TERMS & CONDITIONS

HINDER

DORTMUNDE

Buy 8 x 50Ltr Dortmunder Union Pils and receive 1 x 50Ltr Dortmunder **Union Pils Free** TERMS & CONDITIONS APPLY

TERMS & CONDITIONS

customers. We will provide Loyalty Cards and a branded stamp. You must to LWC to receive your free keg. Available October till December.

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DORTMUNDER UNION

In 1887, a fateful mistake in the Dortmunder Union brewery resulted in a brew of nothing but pale malt. When accidentally shipped to a customer, the light-gold product proved a sensational success. Still Brewed in Germany and shipped to the UK, Dortmunder Union is a genuine, authentic German beer.

Dortmunder Union Pils (4.8%)

A pale pils-like brew, this is the signature of master brewer Fritz Brinkhoff. The same classic pilsner recipe, created in 1887, is still used today and provides a perfect, classic bitter lager balanced with sweet, malty undertones.

Dortmunder Union Vier (4.0%)

A genuine imported German pilsner, Dortmunder, in our opinion, is the best-quality 4% pint in the UK. A pale

lager with key influences from Pilsner, gold in colour with a moderate bitterness from

the Noble hops, Dortmunder Vier has a lean body, full of character with a beautiful, crisp finish.

INSTALL BUDWEISER ON DRAUGHT

for a free keg and activation POS kit*

WHY?

Drive more footfall by advertising fixtures on social media.

HOW?

Visit our portal to sign up and receive these incredible assets.

BUY 8 CASES OF BUDWEISER FOR A CHANCE TO WIN

a pair of Premier League tickets each month.**



THE OFFICIAL BEER OF





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Budweiser **PREMIER PREDICTOR**

Rudweise

THE ULTIMATE PREDICTION **GAME TO DRIVE CUSTOMERS TO YOUR ESTABLISHMENT**

To benefit from additional footfall at no extra cost, contact MatchPint at pubs@matchpint.co.uk

ver 18s only. Offer open to LWC customers based in England and Wales only (exc. Scotland, NI, IOM and CI). Install Budweiser on draught between within one month of install. Subject to availability. All rights reserved 31/12/2019 to receive one free keg. Free keg to be eau. 90 Fetter Lane, London, EC4A 1EN

Offer open to I WC custor pers based in England and Wales only (exc. Scotland, NLIOM and CI). Custor ase 8 cases of er 24x330ml in one order between 01/10/2019 - 31/12/2019 for the chance to win one pair of General Admission Premier League tickets in due course). Winners chosen at random. Winner will be selected the One winner every month until December 2019. Max on entry per person per month, Promoter: AB InBey Limited, Bureau, 90 ne, London, EC4A 1EN

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BOOST YOUR SOCIAL MEDIA PRESENCE

Sign up now at customerportal.budweiserpl.com

JOIN US FOR

LIVE

PREMIER LEAGUE MATCHES

Chings -

WHAT YOU WILL GET?

Facebook, Twitter and Instagram media assets for all televised games.





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NOW AVAILABLE THROUGH LWC **MORE DRAUGHT** LESS SPACE

Finally, a professional draught system for tight spaces!

- 90% of people want draught*
- 27% higher RSP for draught vs packaged**
- Blade footprint is only 30cm²
- No Maintenance, line cleaning or CO

Just pre-cool the kegs, turn on and start selling perfect draught beer.

Discover what Blade could do for your business and speak with your LWC representative today.



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1 x BLADE machine 2 x 8L kegs 24 x glasses

> * Data source: Office for National Statistics – UK Drinkina Habits ** CGA RSP data analysis May 2019

UNMISSABLE OFFER

A REAL PROPERTY AND INCOMES.

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ONE **FOR THE ROAD? NOW YOU CAN**

GREAT TASTE. NO ALCOHOL.* **ONLY 69 CALORIES** *CONTAINS NO MORE THAN O 05% ALCOHOL BY VOLUM

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AUTUMN, WINTER AND CHRISTMAS CASK ALES

A look at some of our cask ales to suit the changing seasons and the festive period.













SHEPHERD NEAME **HOWLING WOLF** (4.5%) £82.00

In collaboration with Finnish brewer Mallaskoski, Shepherd Neame are proud to present Howling Wolf. Ruby red in colour courtesy of Viking malt, this full-bodied ale offers hints of vanilla and citrus with a bold, smoky finish.

ADNAMS GHOST SHIP (4.5%) £78.00

This Pale Ale has a good assertive pithy bitterness and a malty backbone. It is brewed with a selection of malts and a blend of other American hop varieties to create some great citrus flavours.

FULLERS SWING LOW (3.5%) £78.00

Taking its name from England's rousing rugby anthem, Swing Low is a crisp, balanced beer that will strike a chord with all fans of the oval ball. Brewed to just 3.5% ABV, it's a hoppy, sessionable ale that shows you don't have to be strong to be a star of the Six Nations...

WADWORTH **RISING SCRUM** (3.9%) £75.00

Our new, deep golden ale is highly drinkable with a refreshing bitterness drawn from a specially sourced hop of Japanese origin, Sorachi Ace.

GREENE KING GANGLY GHOUL (4.2%) £72.00

An easy drinking beer. A warming toffee character with a touch of orange peel, citrus and spiciness.

ADNAMS SLOE STORM (4.0%) £75.00

Pale ale, double roasted crystal Hops, Fuggles and Phoenix. Ho Ho Ho! Sloe, sloe, sloe! (Sloes not necessarily from the North Pole!)





CHESTNUT

SHEPHERD NEAME **RUDOLPHS REWARD** (4.5%) £73.00

Featuring pale and crystal malts and Target and East Kent Goldings hops, with mulling spices added at the end.

HYDES CHESTNUT WISE DONKEY (3.9%) £00.00

A fruity aroma with raisins, spice and maltiness.

HYDES WINTERS TALE (7.0%) £00.00

Just the thing for those cold, dark and long winter nights. This is a beer high on strength and flavour so it's not for the faint hearted.

(4.5%) £99.00 A rich red ale brewed with rye malts, spices and a twist of citrus hops.

YORK BREWERY SNOWFLAKE (3.7%) £73.00 US grown Willamette and Cascade,

give a citrus punch with a light fruity aftertaste.

THEAKSTONS CHRISTMAS ALE (4.7%) £82.00

Rich, full-flavoured ale with cinnamon and raisins, together with a hint of walnut.

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TIM TAYLOR'S **CRIMSON COMET**

FULLERS SANTA BY THE SURF (3.5%) £78.00

A golden ale, inspired by Christmas down under. Exclusively hopped with the Aussie Galaxy hop, expect a tropical twist for Christmas.

WADWORTH **BIG BAUBLES** (4.9%) £85.00

The real ale at 4.9% abv has been brewed by the Wadworth brewery team in Devizes and has a bold spicy, fruity malt base which is contrasted by a mouth-watering tart finish.

QUALITY CONTROL LOOKING AFTER YOUR CASK BEER & ALE

OUICK BEER DICTIONARY

Ale - ale is a term used in the English language for a brew made with a top-fermenting yeast, which normally stands out with its fruitiness. Ales are brewed in varieties of strengths, colours and palates which are separated into styles.

Cask (Conditioned Ale) - non pasteurised or filtered, cask-conditioned ale has a secondary fermentation and precipitation of yeast in a vented cask in the cellar of the pub. After the cask conditioning process is completed, the final product should be clear, with a very light natural carbonation and in between 11 ° C and 13 ° C temperature.

COMMON DISPENSE **ISSUES & QUESTIONS THAT** SHOULD BE ADDRESSED

QUALITY CONTROL

2% is the average amount the British pub could grow their yields if the cellar practices and pouring techniques were improved. This represents £111m missed profit opportunity across the industry, (the cask report 2017). (For tips on keeping cask ale and glassware, please see 'LWC caskconditioned beer' brochures).

FLAT BEER

Is the gas turned on or has it run out? Is the correct gas mixture being used? Is the cellar temperature correct? Is the remote cooler switched on? Is the product in date? Has cask ale been on sale for more than 3 days? Is a hard peg being inserted in the cask overnight? Is the correct nozzle being used? Is the product being dispensed into wet, hot or greasy glass? Is the product being dispensed correctly? Is the glass washer working properly?

FOBBING BEER

Is the cellar temperature correct? Has the gas been turned off in between sessions?

Is the correct gas being used? Does the ale python unit contain water and is it switched on? Is there enough coolant in the cooler and is it switched on? Are the couplers and connectors clean?

Is the beer still conditioning? How frequently are the beer lines being cleaned? Is the correct nozzle being used? Is the product being dispensed into hot or greasy glasses? Is the product being dispensed

Is the glass washer scrupulously clean?

ADVERSE AROMAS **OR FLAVOURS**

correctly?

Is the cellar temperature correct? Has the cask ale been on sale for more than three days? Is a chlorinated chemical being used to clean the cellar floor? How frequently are the beer lines being cleaned? Is the product in date? Is food being stored in the cellar? How long has cask been conditioning for? Has line cleaner been flushed through lines properly? Is the beer infected? (Smells of sweetcorn or ketchup - brewery issue) Is glassware clean?

NO DISPENSE

Is the gas cylinder empty? Is the gas switched on? Is the gas leaking? Is the container empty? Is the coupler fully depressed down? Is the spear damaged? Has the float in fob detector been released? Remote coil frozen - was the cooler

switched off before line cleaning? Has the power supply failed? Is the nozzle blocked on the tap?

CLOUDY OR HAZY DRAUGHT

Is the cellar temperrature correct? When was cask vented and tapped? How long has cask been stillaged? How long has the product been on sale for?

Is the product out of date? Is the auto tilt sticky causing cask to jolt forward? Was a hard peg in use when been first dispensed? How are the taps/rods being cleaned? When were the lines last cleaned? Are the fob detectors clean? Are glasses clean and free rinsing Are the nozzles on the bar clean? Is cask nearly empty?

If you or your staff are not sure how to answer all the questions above, please visit the official Cask Marque page, which will help you with any training needs for beer quality control and cellar management: http://cask-marque.co.uk/info-for-pubs/training/



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BUY ANY 2 X 9G'S



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GET SOME FESTIVE SPIRIT

BUY 1 x 9GAL OF THESE BRANDS

PLUS 1 x 9GAL OF THESE **BRANDS & RECEIVE A** FREE BOTTLE OF 70CL SMIRNOFF VODKA

2 x 9Gal to be taken in 1 order. Subject to availability

REAL EXPERIENCE

BREWED, SERVED **& ENJOYED** WITH PRIDE

LONDON PRIDE IS THE BEST SELLING CASK ALE **IN LONDON & THE SOUTH EAST***

BUY 2 x 9's AND RECEIVE 1x 70CL SMIRNOFF FREE OF CHARGE

Not all products are stocked in all depots. There can be up to a 2-week lead time.



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THE ORIGINAL ORIGINAI

only

Buy 2 x 9g (must be two different brands) and receive a FREE 70cl Smirnoff Vodka

OR 10

Max two deals per customer

For POS support contact us on 01535 682196 or pos@timtaylors.co.uk

All for that taste of Taylor's www.timothytaylor.co.uk

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KING RUDOLPH HOODIE'



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SPIRITS DEAL PAGES 68 TO 73

BUY ANY 11 x 70cl OR 5 x 1.5ltr FROM THE RANGE AND **RECEIVE CHOICE OF FREE** STOCK (ALL 70cl EXCEPT WHERE STATED: Edinburgh Rhubarb & Ginger Liqueur 50cl, Bacardi Spiced, Finlandia, Bacardi, Gordons Gin, Captain Morgan Spiced, Beefeater Pink Gin, Amaretto Disaronno, Beefeater Gin, Russian Standard Vodka, Bosford Pink Gin, Absolut Vodka, Smirnoff Vodka, Gordons Pink Gin, Monin Blackcurrant Liqueur, Jagermeister)

WHISK(E)Y

Aberfeldy 12 Y.O 70cl Bells 70cl* Bells 1Ltr* Chita 70cl Chivas Regal 70cl Dewars 12 Y.O 70cl Dubliner Honeycomb Whiskey Liqueur Dubliner Irish Whiskey 70cl Famous Grouse 70cl Glenlivet Founders Reserve 70cl Haig Clubman 70cl Jack Daniels 70cl* Jack Daniels 1.5Ltr* Jack Daniels Tennessee Rye 70cl Jamesons 70cl* Jamesons 1.5Ltr* Jamesons Cask IPA 70CL Johnnie Walker Black Label 70cl Johnnie Walker Red Label 70cl Pigs Nose Blended Whisky 70cl Pogues Irish Whiskey 70cl Scottish Leader 70cl* Scottish Leader 1.5Ltr* Slane Irish Whisky 70cl Southern Comfort 100 Proof 70cl Southern Comfort 70cl* Southern Comfort 1.5Ltr* Southern Comfort Black 70cl Teeling Single Grain Irish Whisky 70cl Teeling Single Malt 70cl

Teeling Whisky 70cl Woodford Reserve 70cl

VODKA

Absolut Cherrys 70cl Absolut Citron 70cl Absolut Kurant 70cl Absolut Lime 70cl Absolut Mandarin 70cl Absolut Mango70cl Absolut Pears 70cl Absolut Peppar 50cl Absolut Raspberry 70cl Absolut Strawberry 70cl Absolut Vanilla 70cl Absolut Vodka 70cl Finlandia Blackcurrant Vodka 70cl Finlandia Cranberry Vodka 70cl Finlandia Grapefruit Vodka 70cl Finlandia Lime Vodka 70cl Finlandia Mango Vodka 70cl JJ Whitley Potato Vodka 70cl JJ Whitley Rhubarb Vodka 70cl Ketel One Oranje 70cl La French Vodka 70cl Mamont Vodka 70cl Moskovskaya Vodka 70cl Russian Standard Vodka 70cl SKYY Infusion Citrus 70cl SKYY Infusion Passion Fruit 70cl SKYY Infusion Raspberry 70cl SKYY Vodka 70cl Smirnoff Vodka 70cl* Smirnoff Vodka 1.5Ltr* Sweet Potato Vodka 50cl Titos Vodka 70cl Vladivar 70cl Wyborowa Vodka 70cl

GIN

Aber Falls Marmalade Gin 70cl Aber Falls Rhubarb & Ginger Gin 70cl Aber Falls Welsh Dry Gin 70cl Bathtub Gin 70cl Bathtub Old Tom Gin 70cl Bathtub Sloe Gin 70cl Beefeater Blood Orange Gin 70cl

Beefeater Gin 70cl* Beefeater Gin 1.5Ltr* Beefeater Pink Gin 70cl Bombay Sapphire English Estate 70cl Bosford Pink Gin 70cl City Of London Dry Gin 70cl City Of London Murcian Orange 70cl City Of London Rhubarb Rose 70cl City Of London Six Bells Gin 70cl City Of London Sloe Gin 70cl City Of London Wren No 2 Gin 70cl Dorothy Parkes Gin 70cl Edinburgh Rhubarb & Ginger Gin 70cl Gordons Gin 70cl* Gordons Gin 1.5Ltr* Gordons Pink Gin 70cl Gordons Sloe Gin 70cl JJ Whitley Cherry Gin 70cl JJ Whitley Gin 70cl JJ Whitley Nettle Gin 70cl JJ Whitley Violet Gin 70cl Kuro London Dry Gin 70cl Liverpool Gin 70cl Liverpool Gin Lemon & Ginger 70cl Liverpool Gin Rose 70cl Liverpool Gin Valencian Orange 70cl Marylebone Cask Aged Gin 70cl Marylebone Orange & Geranium 70cl Oxley Gin 70cl Sipsmith Orange & Cacao 50cl St George Terroir Gin 70cl Sweet Potato London Gin 50cl Targuins Blackberry Gin 70cl Targuins Dry Gin 35cl Warners Harrington Dry Gin 70cl Warners Elderflower Gin 70cl Warners Honeybee Gin 70cl Warners Melissa Gin 70cl Warners Raspberry Gin 70cl Warners Rhubarb Gin 70cl Warners Sloe Gin 70cl Whitley Neill Gin 70cl Whitley Neill Aloe & Cucumber 70cl Whitley Neill Blackberry Gin 70cl Whitley Neill Blood Orange Gin 70cl Whitley Neill Elderflower Gin 70cl Whitley Neill Lemongrass & Ginger 70cl Whitley Neill Parma Violet Gin 70cl Whitley Neill Pink Grapefruit Gin 70cl Whitley Neill Quince Gin 70cl Whitley Neill Raspberry Gin 70cl Whitley Neill Rhubarb Gin 70cl

RUM

Aberforths Rumbullion 70cl Bacardi 70cl* Bacardi 1.5Ltr* Bacardi Ginger 70cl Bacardi Raspberry 70cl Bacardi Spiced 70cl Banks 5 Rum 70cl Black Magic Spiced Rum 70cl Captain Morgan Spiced Rum 70cl Captain Morgan White Rum 70cl Dead Man's Fingers 70cl Dead Man's Fingers Coconut 70cl Dead Man's Fingers Coffee 70cl Dead Man's Fingers Hemp Rum 70cl Flor De Cana 4 Y.O White 70cl Havana Club 3 Y.O 70cl Havana Club 7 Y.O 70cl Havana Club Especial 70cl Lambs Navy Rum 70cl* Lambs Navy Rum 1.5Ltr* Lambs Navy Spiced 70cl Lambs Spiced Cherry 70cl Old J Cherry Spiced Rum 70cl Old J Original Spiced Rum 70cl Old J Silver Spiced Rum 70cl Red Leg Caramelised Pineapple 70cl Red Leg Spiced Rum 70cl Sweet Potato Spiced Rum 50cl

LIQUEURS

Aber Falls Coffee & Chocolate Liqueur Aber Falls Gingerbread Liqueur 70cl Aber Falls Salted Toffee 70cl Aber Falls Violet Liqueur 70cl Amaretto Disaronno 70cl Antica Amaretto Sambuca 70cl Antica Apple Sambuca 70cl Antica Banana Sambuca 70cl Antica Black Sambuca 70cl Antica Cherry Sambuca 70cl Antica Chili Sambuca 70cl Antica Raspberry Sambuca 70cl

Antica Tropical Sambuca 70cl Archers 70cl Baileys 70cl* Baileys 1.5Ltr* Chambord 70cl Cointreau Blood Orange 70cl Drambuie 70cl Edinburgh Elderflower Gin Liqueur 50cl Edinburgh Plum & Vanilla Gin Liqueur Edinburgh Pomegranate & Rose Liqueur 50cl Edinburgh Raspberry Gin Liqueur 50cl Edinburgh Rhubarb & Ginger Liqueur Esprit De June 70cl Fireball 70cl Heering Cherry 70cl Kahlua 70cl Kahlua Salted Caramel 70cl Kings Ginger 50cl Licor 43 70cl Licor 43 Baristo Coffee 70cl Licor 43 Orochata 70cl Luxardo Limoncello 70cl Malibu 70cl* Malibu 1.5l tr* Malibu Passionfruit 70cl Mozart Dark Chocolate Liqueur 50cl Mozart Pumpkin Spiced Chocolate Cream Liqueur 50cl Ouzo 12 70cl Rumchata 70cl Sweet Potato Chocolate Chilli Moonshine 50cl Sweet Potato Moonshine 50cl Sweet Potato Pink Marshmallow Moonshine 50cl Sweet Potato Toffee Apple Moonshine 50cl Tia Maria 70cl Tosolini Amaretto Saliza 70cl Tuaca 70cl Warninks Advocaat 70cl

COGNAC/BRANDY Martell Cognac 70cl* Martell Cognac 1.5ltr*



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OTHER

Amaro Averna 70cl Byrrh Grand Quinquina 75cl Cinzano Bianco 75cl Cinzano Rosso 75cl Dubonnet 75cl Harveys Bristol Cream 75cl Lillet Blanc 75cl Lillet Rose 75cl Lillet Rouge 75cl Luxardo Aperitivo 70cl Luxardo Passione Nera 70cl Luxardo Raspberry 70cl Luxardo Sambuca 70cl Luxardo Spiced Apple 70cl Martini Bianco 1.5Ltr Martini Extra Dry 1.5Ltr Martini Rosso 1.5Ltr Martini Fiero 75cl Martini Riserva Speciale Ambratto 75cl Martini Riserva Speciale Rubino 75cl Pernod 70cl Ricard 70cl Suze 1Ltr Taylors LBV 75cl

Index

TEQUILA Olmeca Altos Plata 70cl Olmeca Altos Reposado 70cl Olmeca Gold Tequila 70cl Olmeca Silver Tequila 70cl

PREMIUM SPIRITS DEAL PAGES 76 TO 77

BUY ANY 5 x 70cl FROM THE **RANGE AND RECEIVE CHOICE** OF FREE STOCK (ALL 70cl: Jagermeister, Johnnie Walker Red Label, Beefeater Blood Orange, Absolut, Gordons Pink, Amaretto Disaronno, Beefeater Pink)

WHISK(E)Y Chivas 18 Y.O 70cl Chivas Regal 25 Y.O 70cl Chivas Royal Salute 21 Y.O 70cl

Few American Bourbon 70cl Few Rye Whiskey 70cl Glen Scotia Double Cask Whisky 70cl Glenlivet 18 Y.O Malt 70cl Glenlivet 25 Y.O 70cl Inchmoan 12 Y.O Whisky 70cl Inchmurrin 12 Y.O Whisky 70cl Johnnie Walker Platinum 18 Y.O 70cl Loch Lomond 12 Y.O Whisky 70cl Togouchi Premium Blend 70cl Wolfburn Aurora 70cl Wolfburn Morven 70cl Wolfburn Northland 70cl

VODKA

Ciroc Red Berry 70cl Ciroc Vodka 70cl Distil No9 70cl Grey Goose Vodka 70cl Ketel One Cucumber & Mint Vodka 70cl Ketel One Grapefruit & Rose Vodka 70cl Ketel One Peach & Orange Vodka 70cl Ketel One Vodka 70cl Stolichnaya Elit 70cl

GIN

Bloom Gin 70cl Bloom Jasmine & Rose Gin 70cl Burleighs Signature Gin 70cl Chase Pink Grapefruit Gin 70cl Edinburgh Cannonball 70cl Edinburgh Christmas Gin 70cl Edinburgh Gin 70cl Edinburgh Rhubarb & Ginger Gin 70cl Edinburgh Seaside Gin 70cl Few American Gin 70cl Kyro Koskue Aged Gin 50cl Monkey 47 Distillers Cut 2018 50cl Ophir Spiced Gin 70cl Roku Gin 70cl Tangueray Gin 70cl Thomas Dakin Manchester Gin 70cl

RUM

Clovenhoof Spiced Rum 70cl Diablesse Clementine Spiced Rum 70cl Diablesse Golden Rum 70cl Havana Club 15 Y.O 70cl Havana Club Selection De Maestros 70cl Mount Gay Black Barrel 70cl Old J Dark Spiced Rum 70cl Old J Gold Spiced Rum 70cl Old J Tiki Spiced Rum 70cl

COGNAC/BRANDY Martell Cordon Bleu 70cl Martell VSOP 70cl Martell XO 70cl

OTHER

Abelha Cachaca Gold 70cl Belsazar Red 75cl Belsazar Rose 75cl Mr Black Coffee Amaro 70cl Pere Magloire Fine 70cl Woodford Reserve Bourbon 70cl

TEQUILA

Casamigos Blanco 70cl Cenote Blanco Tequila 70cl Cenote Reposado Tequila 70cl Patron Silver Tequila 70cl

GIN DEAL PAGES 89 & 89

Agnes Arber Gin 70cl Agnes Arber Rhubarb Gin 70cl Aviation Gin 75cl Bathtub Gin 70cl Bathtub Old Tom Gin 70cl Bathtub Sloe Gin 50cl Beefeater 24 70cl Ben Lomond Premium Scottish Gin 70cl Blackwood Gin 70cl Bombay English Estate 70cl Boutique-y Gin Cherry Gin 70cl Boutique-y Gin Choc Orange Gin 70cl

Boutique-y Gin Fingerlime Gin 70cl Boutique-y Gin Moonshot Gin 70cl Boutique-y Gin Neroli Gin 70cl Boutique-y Gin Rhubarb Gin 70cl Boutique-y Gin Spit-Roasted Pineapple Gin 70cl Boutique-y Gin Strawberry Balsamic Gin 70cl Boutique-y Gin Yuzu Gin 70cl Brokers Gin 70cl Brooklyn Gin 70cl Bulldog Gin 70cl Burleighs Marilyn Monroe Gin 70cl Burleighs Signature Gin 70cl Cross Keys 70cl Cuckoo Gin 70cl Edinburgh Cannonball 70cl Edinburgh Christmas Gin 70cl Edinburgh Elderflower Gin Liqueur 50cl Edinburgh Gin 70cl Edinburgh Plum & Vanilla Gin Liqueur Edinburgh Pomegranate & Rose Liqueur 50cl Edinburgh Raspberry Gin Liqueur 50cl Edinburgh Rhubarb & Ginger Gin 70cl Edinburgh Rhubarb/Ginger Liqueur Edinburgh Seaside Gin 70cl Empress 1908 Gin 70cl Fifty Pounds Gin 70cl Greenall's Blueberry 70cl Greenall's Original 70cl Greenall's Wild Berry 70cl Herno 50cl Herno Old Tom 50cl Jindea Single Estate Tea Gin 70cl Jinzu Gin 70cl Kuro London Dry Gin 70cl Langleys No 8 Gin 70cl Larios Rose Gin 70cl London No 170cl Luxardo Sour Cherry 70cl Manchester Gin 50cl Manchester Gin Overload 50cl Manchester Gin Wild Spirit 50cl Manchester Raspberry Gin 50cl Masons Botanically Rich Gin 70cl Masons Gin Steves Apple 70cl Masons Grape & Mandarin Gin 70cl

Boutique-y Gin Cucamelon Gin 70cl

Masons Pink Pepper Pear 70cl Masons Sloe Gin 70cl Masons Yorkshire Lavender Gin 70cl Masons Yorkshire Tea Gin 70cl Mayfield Elderflower & Peach Liqueur Mayfield Gin 70cl Mayfield Rhubarb & Ginger Liqueur 50cl Monkey 47 Dry Gin 50cl Monkey 47 Sloe Gin 50cl Mor Pineapple 70cl Mor Wildberry 70cl Plymouth Gin 70cl Plymouth Navy 70cl Plymouth Sloe Gin 70cl Poetic License Fireside 70cl Poetic License Northern Dry Gin 70cl Poetic License Old Tom 70cl Poetic License Strawberries & Cream Puerto De Indias Strawberry Gin 70cl Roku Gin 70cl Scapegrace Gin Gold 70cl Sipsmith Orange & Cacao 50cl Slingsby Gooseberry 70cl Slingsby London Dry 70cl Slingsby Rhubarb 70cl Star of Bombay 70cl 70cl Sweet Potato London Gin 50cl Tanqueray Flor De Sevilla 70cl Tanqueray Lovage 1Ltr Tanqueray Rangpur 70cl Tarsier South East Asian Gin 70cl Villa Ascenti 70cl Wildcat 70cl

WHISK(E)Y DEAL PAGES 104 & 105

Auchentoshan American Oak 70cl Bruichladdich Classic Laddie 70cl Buffalo Trace Bourbon 70cl Bulliet Bourbon 70cl Bulliet Rye 70cl Bunnahabhain 12 Y.O 70cl Bunnahabhain Malt 70cl Cardhu 12 Y.O 70cl Chivas 18 Y.O 70cl Chivas Regal 25 Y.O 70cl Chivas Royal Salute 21 Y.O 70cl

Copper Dog 70cl Cragganmore 12 Y.O 70cl Dead Rabbit Irish Whiskey 70cl Deanston 12 Y.O 70cl Deanston Virgin Oak 70cl Douglas Laing Big Peat Whisky 70cl Douglas Laing Rock Island 70cl Douglas Laing Scallywag Whisky 70cl Douglas Laing Timorous Beastie Whisky 70cl Glen Scotia Double Cask Whisky 70cl Glengoyne 10 Y.O 70cl Glenkinche Malt Whisky 12 Y.O 70cl Glenlivet 18yo Malt 70cl Glenlivet 25 Y.O 70cl Haig Club Grain Whisky 70cl Inchmoan 12yo Whisky 70cl Johnnie Walker Black Label 70cl Jura 10 70cl Jura 12 70cl Lagavulin Malt 70cl Laphroaig 10 Y.O. 70cl Laphroig 1/4 Cask 70cl Loch Lomond 12yo Whisky 70cl Loch Lomond Whisky 70cl Oban Malt Whisky 70cl Paddy Irish Whiskey 70cl Pigs Nose Blended Whisky 70cl Roe & Co Irish Whiskey 70cl Singletons Malt 70cl Smokehead Whisky 70cl Talisker 10 Y.O 70cl Tamdhu 10 Y.O 70cl Teeling Single Grain Irish Whisky 70cl Teeling Single Malt 70cl Teeling Whisky 70cl Wolfburn Aurora 70cl Wolfburn Morven 70cl Wolfburn Northland 70cl Woodford Reserve Rye 70cl

MIXED BEER DEAL PAGES 128 & 129

Asahi 5% NRB (24)330ml Becks 4.8% NRB (24)275ml Becks Blue Alc Free (24)275ml Birra Morena Oro 5.2% (24)330ml



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Birra Morena Classica 4.6% (24)330ml Birra Moretti 4.6% NRB (24)330ml Brewdog Dead Pony 3.8% (24)330ml Brewdog Dead Pony Club Cans 3.8% (24)355ml Brewdog Elvis Juice 6.5% (24)330ml Brewdog Elvis Juice Cans (24)330ml Brewdog Nanny State 0.5% (24)330ml Brewdog Punk IPA 5.6% (24)330ml Brewdog Punk IPA Cans 5.6% (24)330ml Budweiser 4.5% NRB (24)330ml Corona Extra 4.6% NRB (24)330ml Desperados 5.9% (24)330ml Estrella Damm 4.6% NRB (24)330ml Estrella Damm Cans 4.6% (24)330ml Goose Island 312 Urban Wheat 4.4% (12)355ml Goose Island Honkers 4.2% (12)355ml Goose Island IPA 5.9% (12)355ml Heineken 5% NRB (24)330ml Iron Maiden Trooper Ale 4.7% (8)500ml Kirin Lager 5% NRB (24)330ml Lucky Buddha Beer 4.8% (24)330ml Meantime London Lager 4.5% (24)330ml Meantime London Pale 4.5% (24)330ml Peroni 5.1% NRB (24)330ml Sol 4.5% NRB (24)330ml Stella Artois 4.8%NRB (24)330ml Tiger Beer 4.8% NRB (24)330ml

1. LWC Manchester

Stainburn Road Openshaw Manchester M11 2DN

Tel: 0845 345 1068 Email: manchester@lwc-drinks.co.uk



LWC Online Champion Emily Hopkins

2. LWC Merseyside

Fieldgate Marshgate Ind. Est. Widnes WA8 8UA

Tel: 0845 345 1026 Email: mad@lwc-drinks.co.uk



LWC Online Champion Vicky Morris

3. LWC North East

Mulberry Way Dubmire Ind Est. Houghton le Spring Tvne & Wear DH4 5RH

Tel: 0845 345 1055 Email: northeast@lwc-drinks.co.uk



LWC Online Champion Emily Trippett

4. LWC Cornwall

(Jolly's Drinks) Wilson Way Pool Industrial Estate Redruth, Cornwall TR15 3JD

Tel: 0845 345 1076 Email: cornwall@lwc-drinks.co.uk



LWC Online Champion Clare Husher

5. LWC Lancashire

Unit 3 Tomlinson Road Leyland, Preston PR25 2DY

Tel: 0845 345 1086 Email: lancashire@lwc-drinks.co.uk



LWC Online Champion Kyle McAdams

6. LWC Stoke

Grove Road Heron Cross Stoke on Trent ST4 4LN

Tel: 0845 345 1056 Email: central@lwc-drinks.co.uk



LWC Online Champion Leanne Williams

7. LWC Teesside

Portrack Grange Road Stockton-on-Tees Cleveland TS18 2PH

Tel: 0845 345 1044 Email: teesside@lwc-drinks.co.uk



LWC Online Champion Joanne Horton

8. LWC Hereford

Southern Avenue Leominster Herefordshire HR6 0OF

Tel: 0845 365 1028 Email: hereford@lwc-drinks.co.uk



LWC Online Champion Katy Pontifex-Price

9. LWC South West

King Charles Business Park Old Newton Road Heathfield Newton Abbot, Devon TQ12 6UT Tel: 0844 811 7399 Email: southwest@lwc-drinks.co.uk



LWC Online Champion Tracey Bearne

10. LWC Yorkshire

Cross Green Garth Cross Green Industrial Estate Leeds LS9 OSF

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LWC Online Champion Sam Gomerson

11. LWC London

Units 5-7 Perth Industrial Estate Slough SL1 4XX Tel: 01753 578 877 Email: london@lwc-drinks.co.uk

LWC Online Champion Emma Barlow

12. LWC Northampton

(Middleton Wholesale) Spencer Bridge Road Northampton NN57DR

Tel: 01604 750 040 Email: northampton@lwc-drinks.co.uk



LWC Online Champion Holly Colledge

13. LWC Wiltshire

Unit 4. Clarke Ave Portemarsh Ind Est. Calne Wiltshire SN119BS Tel: 01249 474 230

LWC Online Champion Natalie Davies

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Your online champion is here to help you get the most out of your online ordering portal.

Contact them with any issues and queries related to ordering online.

Email: wiltshire@lwc-drinks.co.uk

14. LWC South East

(HT White & Co. Ltd) 15 Alder Close Eastbourne BN23 6QF

Tel: 01323 720 161 Email: enquiries@htwhite.com



LWC Online Champion Sara Vine



