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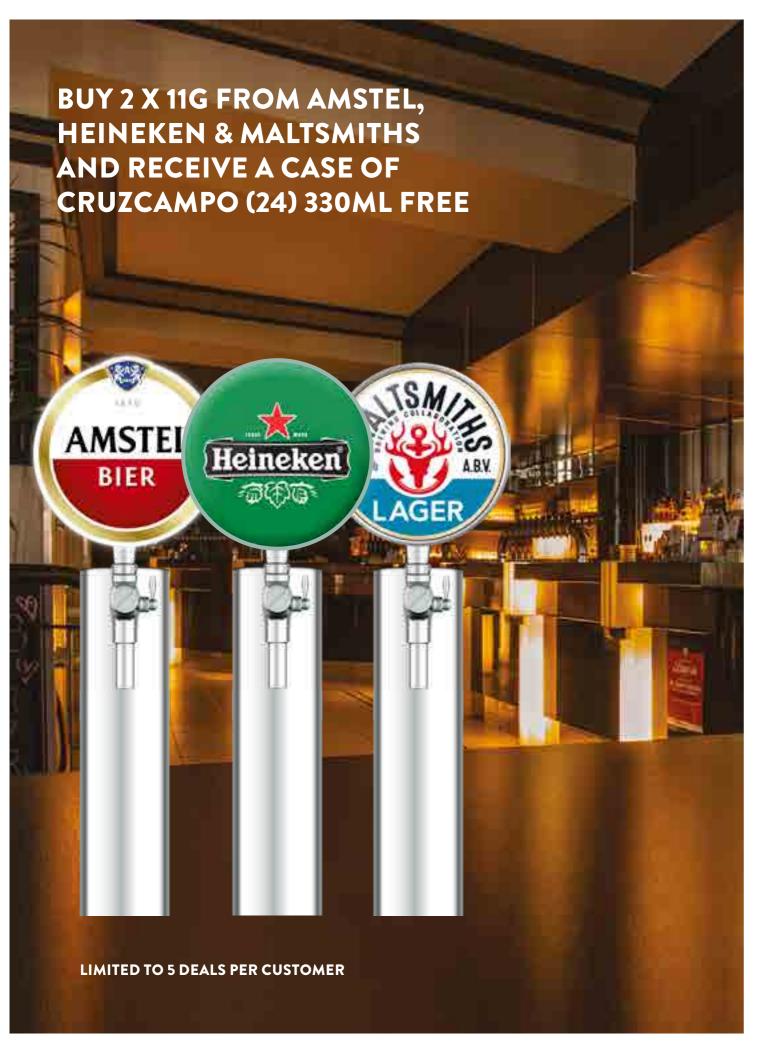
**LIMITED TO 5 DEALS PER CUSTOMER** 

## LWC JUNE AND JULY 2018



EXCLUSIVE GIN DEALS SEE PAGES 23/24 & 27/28





## JUNE AND JULY 2018 LWC

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#### **KEY DATES FOR YOUR DIARY**

#### JUNE

**2ND** - EPSOM DERBY

**14TH - WORLD CUP 2018 RUSSIA BEGINS** 

**17TH -** FATHER'S DAY

**18TH - WORLD CUP 2018 ENGLAND V TUNISIA** 

**19TH -** 23RD - ROYAL ASCOT

21ST - SUMMER SOLSTICE - LONGEST DAY

**24TH - WORLD CUP 2018 ENGLAND V PANAMA** 

**28TH - WORLD CUP 2018 ENGLAND V BELGIUM** 

#### JULY

2ND - 15TH WIMBLEDON TENNIS

**6TH - 7TH** WORLD CUP 2018 QUARTER FINALS

10TH - 11TH WORLD CUP 2018 SEMI FINALS

**14TH - WORLD CUP 2018 THIRD PLACE PLAY OFF** 

**15TH - WORLD CUP 2**018 FINAL

#### **TERMS AND CONDITIONS**

Promotional offers apply to all orders delivered between 1st June and 31st July 2018.

All prices quoted are exclusive of VAT.

All advertising promotions and their participating products are subject to availability and to any duty change.

LWC Drinks Ltd reserves the right to amend, vary, suspend or terminate any promotional offers without prior notice.

All promotional offers are subject to LWC Drinks Ltd's own normal trading terms and conditions of sale.

Free-of-charge items given away with participating products are subject to availability as there are a limited number of deals and these are given away on a first come, first served basis.

Licensees should not place orders for any products appearing within this brochure if they form part of their tied lease agreement with their landlord.

Benefits from these promotions may affect your tax liability. Please check with your accountant or tax advisor.

All products included in this brochure are exempt from any LWC Drinks Ltd investment package write-off due to the nature of the low net prices.

The term 'case' in this brochure refers to the standard case size for the product in question.

Some calls, both incoming and outgoing, are recorded for training and monitoring purposes, resolution of invoice disputes and/or any other business purpose that is permitted by applicable legislation. Calls will not be recorded if a debit/credit card number is being taken.

## HEALY AND GRAY

### PASSIONATE ABOUT WINE

#### EXPERTLY SELECTED HANDPICKED WINES FROM ACROSS THE GLOBE





#### **BUY 11 X 75CL AND RECEIVE 1 X 75CL FREE** (RSP £4.99 - NET OFFER DEAL £4.57)

HEALY & GRAY 75CL RANGE CHENIN BLANC - PINOT GRIGIO - CHARDONNAY -SAUVIGNON BLANC – ZINFANDEL ROSÉ – MERLOT – SHIRAZ – CABERNET SAUVIGNON Cannot mix & match

#### **HEALY AND GRAY PINOT GRIGIO**

The ever-popular Pinot Grigio. Crisp and refreshing with fruity aromas and flavours of citrus and apple.

46770048 B680 **2** 

#### **HEALY AND GRAY PINOT GRIGIO 12 X 187ML**

The ever-popular Pinot Grigio. Crisp and refreshing with fruity aromas and flavours of citrus and apple.

46770015 B681 **2** 

#### **HEALY AND GRAY CHARDONNAY**

A wine of pale-gold colour and a fruity nose with hints of tropical fruit flavours. Rich in style with a long lasting finish.

46770348 B684 2

#### **HEALY AND GRAY CHARDONNAY 12 X 187ML**

A wine of pale-gold colour and a fruity nose with hints of tropical fruit flavours. Rich in style with a long lasting finish.

46770315 B685 2

#### **HEALY AND GRAY CHENIN BLANC**

Pale yellow in colour with a greenish tint. A clean and lively wine. 46770148 B682 3

#### **HEALY AND GRAY CHENIN BLANC 12 X 187ML**

Pale yellow in colour with a greenish tint. A clean and lively wine.

#### **HEALY AND GRAY SAUVIGNON BLANC**

A lively wine with good citrus and green-apple flavours.

#### **HEALY AND GRAY SAUVIGNON BLANC 12 X 187ML**

A lively wine with good citrus and green-apple flavours.

46770215 B687 1



### **BUY ANY 12 CASES AND RECEIVE 1 CASE (12) 187ML** OF HEALY & GRAY ZINFANDEL ROSÉ FREE (RSP £17.04 PER CASE – NET OFFER DEAL £15.73)

HEALY & GRAY (12) 187ML CHENIN BLANC - PINOT GRIGIO - CHARDONNAY -SAUVIGNON BLANC -ZINFANDEL ROSÉ - MERLOT - SHIRAZ - CABERNET SAUVIGNON \* Cannot mix & match

#### **HEALY AND GRAY MERLOT**

A great Merlot which displays ripe damson and plum fruit aromas with a smooth fruity finish.

46770548 B688 B

#### **HEALY AND GRAY MERLOT 12 X 187ML**

A great Merlot which displays ripe damson and plum fruit aromas with a smooth fruity finish.

46770515 B689 🚯

#### **HEALY AND GRAY ZINFANDEL ROSÉ**

Bright salmon-pink colour and fresh nose of raspberry and strawberry.

46770448 B694 5

#### **HEALY AND GRAY ZINFANDEL ROSÉ 12 X 187ML**

Bright salmon-pink colour and fresh nose of raspberry and strawberry.

46770415 B695 5

#### **HEALY AND GRAY SHIRAZ**

Dark brambly fruits and a hint of mixed spice. A light, fruity Shiraz with a mouth feel that sits somewhere between silk and velvet.

46770648 B690 📵

#### **HEALY AND GRAY SHIRAZ 12 X 187ML**

Dark brambly fruits and a hint of mixed spice. A light, fruity Shiraz with a mouth feel that sits somewhere between silk and velvet.

46770615 B691 (I)

#### **HEALY AND GRAY CABERNET SAUVIGNON**

A deep ruby-red colour. Its aromas are reminiscent of ripe red summer fruits.

46770748 B692 B

#### **HEALY AND GRAY CABERNET SAUVIGNON 12 X 187ML**

A deep ruby-red colour. Its aromas are reminiscent of ripe red summer fruits.

46770715 B693 (B)



The trend for premiumisation has permeated through the spirits and soft drinks sectors and is now making waves in the wine world; the old premium has become the new standard. With over half (54%) of wine drinkers suggesting that they are willing to pay more for a better-quality drink, it is important to have that general availability of super premium wines within your wine list.

Equally, it is crucial to understand the variation in likelihood of upgrades between different wine styles. With increasingly educated consumers, the pressure to maintain an interesting and wide spread of wines is paramount to any bar or restaurant. Unsurprisingly, more premium-positioned options such as dessert wines and champagne have the highest level of upgrade opportunity compared to still wines at the opposite end of the spectrum.

Also, given the current economic climate, and that the frequency of visits to casual dining brands is under threat, it is important that your wine category can support the business by providing credible trade-up options to boost margin at a time when food costs offer little chance to do so.

A high-quality wine for a treat meal will become more appealing for consumers and can potentially provide a much-needed margin.

However, by offering a wide-ranging selection with multiple price points biased towards mainstream and familiar styles at the low-priced end, and less well-known quality wines at the top end, still wine can provide an equal amount of trade-up opportunities. Country of origin matters, too, with Old World countries such as France and Spain dominating the top upgrade locations, along with Argentina in the New World.

Among the key upgrader groupings – of generally younger, white-collar drinkers – the focus is undoubtedly on the key mid-to-high-range price point. Their average spend moves up to above the standard premium median of £20–£25 per bottle. For this key demographic, the quality and range of the wines offered and the influence of friends and bar staff all have an important role to play, both in them making their trade-up decision, and in you making yours the ideal retail location to visit.

3330

**SOURCE CGA 2018** 



# Summer Mosé

#### EXPERTLY SELECTED HANDPICKED WINES FROM ACROSS THE GLOBE

#### **BUY 5 X 75CL AND RECEIVE 1 X 75CL FREE**

\* Cannot mix & match



#### SURF'S UP SHIRAZ ROSÉ

Blush and light in the glass, rich in the tastes of wild red berries and freshly picked red grapes. Very fruity on the palate with a long, refreshing finish.

46350220 B1308 3

CHARLIE ZIN ZINFANDEL ROSÉ A refined rosé laden by red fruit and hints of delicate spices. Rich in flavour with an elegant and harmonious aftertaste.

46650700 B1319 **5** 



#### ORSO BRUNO ROSATO VINO D'ITALIA

Lush summer fruits burst from this delicious dryer-style-rose, great on its own and very easy drinking.

44021649 2

#### FAMILIA RIVERO ULECIA BOBAL ROSADO

Smooth, fresh and fruity, with notes of forest berries and raspberries. Delicious!

49264848 B514 2

#### BLUSH FLAMINGO GRENACHE ROSÉ IGP O'C

A gorgeous mouthful of red fruits and cream. Fruity and crisp with a touch of vanilla.

49699400 B002 2



#### EXPERTLY SELECTED HANDPICKED WINES FROM ACROSS THE GLOBE

#### **BUY 11 X 75CL AND RECEIVE 1 X 75CL FREE**

\* Cannot mix & match

#### **CENTRAL MONTE MERLOT ROSÉ**

Flowery perfumes on the nose with a balanced soft palate of redcurrants and cherries.

49224564 B1174 2

#### **INKOSI PINOTAGE ROSÉ**

Easy-drinking rosé with abundant summer fruit flavours - perfect for any occasion.

All deals run 01-06-18 to 31-07-18 unless otherwise stated. Deals cannot be taken in conjunction with any other offers.

45263300 B706 3

#### CRAMELE RECAS PINOT GRIGIO BLUSH

Lively raspberry and floral aromas with fresh strawberry and apple notes on the palate.

46183136 B1374 3

## Summer Fizz

#### **EXPERTLY SELECTED HANDPICKED WINES FROM ACROSS THE GLOBE**

#### **BUY 5 X 75CL AND RECEIVE 1 X 75CL FREE**

\* Cannot mix & match



#### CHAMPAGNE DE CASTELNAU ROSÉ N/V

Notes of sweets and crystallised fruits linger, lifted by a touch of eau-de-vie of cherries from the Pinot Noir as befits a true rosé.

49251020 B332 2

#### SIMPATICO SPUMANTE ROSA

Exclusive to LWC and in an eye-catching sparkling pink bottle, this Prosecco really stands out and delivers on taste too with bright, fresh red fruit flavours.

40491302 B1303 1

#### **EMOTIVO SPARKLING ROSÉ - ITALY**

Delicately fruity, elegant and intense bouquet. Dry, soft and well-balanced on the palate; round and full bodied structure.

40200249 B1036 1

#### ARTE LATINO CAVA ROSÉ - SPAIN

Great blend from the Trepat and Pinot Noir grapes. Clean fresh nose with a salmon pink colour. Dry and soft on the palate with a superb aftertaste.

40190448 B707 **1** 

#### **LOUIS PERDRIER ROSÉ SPARKLING - FRANCE**

High quality Vin Mousseux with numerous fine bubbles. Beautiful red fruit scents, well balanced with lovely aromatic fruity flavours.

40181348 B529 1

## **BUY 11 X 75CL AND RECEIVE 1 X 75CL FREE**

(RSP £5.89 - NET OFFER DEAL £5.40)

\* Cannot mix & match



#### **VIA ALTA MERLOT**

Rich, concentrated and packed with all you'd want from this easy-drinking Merlot.

41239048 B177 B

#### **VIA ALTA CABERNET SAUVIGNON**

A deep-coloured, rich blackcurrantflavoured Cabernet Sauvignon. This wine has a long finish with a hint of mint.

41239148 B178 (B)

#### **VIA ALTA CHARDONNAY**

A fresh, tropical fruit-flavoured Chardonnay. This wine displays lots of refreshing citric acidity to give a great lift on the palate.

41239248 B179 2

#### VIA ALTA SAUVIGNON BLANC

A fresh, zesty Sauvignon Blanc. Fermented in stainless steel and bottled young to capture the natural aromatic characteristics and acidity which is typical for this variety.

41239348 B180 1

#### **VIA ALTA CABERNET SYRAH ROSÉ**

Fresh and fruit-driven wine which shows lovely summer fruit flavours on a soft, easy-going palate.

41239558 B181 2

## FRESH FROM FRANCE

### **BUY 5 X 75CL & RECEIVE 1 X 75CL FREE**

(RSP £6.99 - NET OFFER DEAL £5.83)

\* Cannot mix & match





LA COLOMBE, THE DOVE, IS A BEING OF WORLDWIDE DISTRIBUTION, AND THEREFORE OF MULTICULTURAL SIGNIFICANCE. ASSOCIATED WITH GODDESSES OF LOVE AND WAR FOR THOUSANDS OF YEARS, THE DOVE IS A SYMBOL OF PEACE AND HOPE, HAVING PROVEN ITS VALUE IN CONFLICT IN THE FORM OF THE CARRIER PIGEON, WHOSE INTELLIGENCE AND RELIABILITY HAVE SAVED HUMAN LIVES.

#### LA COLOMBE SAUVIGNON BLANC

Classic Sauvignon Blanc, dry with crisp fruit notes and clean acidity on the palate. 41551209 B750 2

#### LA COLOMBE CHARDONNAY

Well rounded soft stone fruit with a pleasant mouth feel and long finish.
41551208 B751 2

#### LA COLOMBE MEDIUM ROSÉ

Medium styled Rosé displaying ripe and fresh aromas and lifted red fruit character on the palate.

#### 41551207 B752 3

LA COLOMBE MERLOT
A fabulous Merlot showing plum notes and accessible ripe red fruits with good intensity.

41551206 B753 B

## LA COLOMBE CABERNET SAUVIGNON

A deep coloured red showing blackcurrants and damson fruits, with a lingering

41551205 B754 D



COLOMBE

CHARDONNAY



## LE JARDIN "WE WILL BRING YOU BRUSHES, PAINTS AND CANVAS THAT YOU MAY SPEND YOUR SACRED LEISURE IN THE LIGHT AND Truth of Painting, As you once did my portrait facing THE STARS, THE LION AND THE GYPSY." FROM THE EPITAPH OF ARTIST HENRI ROUSSEAU,

WRITTEN BY HIS FRIEND GUILLAUME APOLLINAIRE

GREAT

LE JARDIN

**MERLOT** 

VIN DE FRANCE









#### LE JARDIN SAUVIGNON BLANC

A crisp, fragrant wine with appetising flavours of green apples and citrus on the finish. 40551204 B850 2

#### LE JARDIN CHARDONNAY

Supreme Chardonnay with lovely ripe, buttery fruit flavours and aromas of tropical fruit and flowers.

41551203 B851 2

#### LE JARDIN MEDIUM ROSE

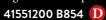
Fresh, red fruit flavours. Easy drinking rose perfect as an aperitif or light dishes. 41551202 B852 3

LE JARDIN MERLOT A mouthful of red berry fruits, soft and juicy.

41551201 B853 B

#### LE JARDIN CABERNET SAUVIGNON

Rich Cabernet aromas, firm and vigorous on the palate with a long finish on the palate.





FIORI

CATARRATTO/ PINOT GRIGIO **OUR YEARS OF EXPERIENCE IN MAKING FINE ITALIAN WINES** HAVE BIRTHED A CREATIVE FLAIR AKIN TO THE PASSION OF AN ARTIST, PRODUCING A MASTERPIECE FOR ALL TO ADMIRE AND ENJOY IN PEACE AND RELAXATION. FIORI SUL MURO IS FINE ART IN A BOTTLE.

#### FIORI SUL MURO CATARRATTO / PINOT GRIGIO

Easy drinking delightful white wine with soft ripe fruits and an appetising dry finish.

44065550 B520 1



#### FIORI SUL MURO SANGIOVESE

Rich, lush and delicious red wine, packed with fruit on the palate.

44065551 B521 B



#### FIORI SUL MURO ROSATO

A lovely blend of grapes produces this light, crisp and refreshing Rosato. Perfect for any occasion.

44065552 B522 **2** 



## SPECIALS FROM SOUTH AFRICA **NEW DROSTDY HOF WINES**



#### **DROSTDY HOF CHENIN BLANC**

A brilliantly clear white wine with a tinge of green and abundant aromas of guava and citrus fruit. Fresh fruit flavours lead to a pleasant finish.

45259444 B9444 **3** 

#### **DROSTDY HOF MERLOT**

A deep red wine with aromas of strawberry, cherry and spicy oak. On the palate it is medium-bodied, smooth and very approachable with profuse strawberry flavours.

45259442 B19442 B

#### **DROSTDY HOF SAUVIGNON BLANC**

A clear white wine with a greenish tint. The bouquet conveys aromas of lychee, gooseberry, green fig and fresh-cut grass. The palate is crisp, vibrant and well-balanced with notes of passion fruit.

45259448 B9448 1

#### **DROSTDY HOF CHARDONNAY**

A light straw-coloured wine with rich, smooth and creamy qualities. A hint of spice complements the well-integrated fruit flavours and aromas of tropical and citrus fruits

45259445 B9445 2

#### **DROSTDY HOF ROSE**

A salmon-pink rosé with intense aromas of pomegranate and cranberry, together with subtle notes of rose petal. The palate is fresh and fruity with strawberry flavours, balanced by fresh acidity leading to a lingering, refreshing

45259446 B9446 2

#### **DROSTDY HOF SHIRAZ**

**BUY 12 X 75CL AND RECEIVE** 

**1X75CL CHENIN BLANC FREE** 

A bright, vibrant red, juicy and soft on the palate with red fruit flavours, soft tannins and spicy, peppery nuances. Possesses intense aromas of raspberries and strawberries, and hints of white pepper. As a result of subtle oaking, it has a smoky background.

45259440 B9440 (B)

#### **DROSTDY HOF** PINOTAGE

A deep ruby wine with aromas of plum, red berries, caramel and subtle, spicy oak. The fresh acidity is backed by vibrant berry flavours and soft, ripe tannins with a lingering finish.

45259441 B9441 **D** 

#### **DROSTDY HOF CABERNET SAUVIGNON**

A deep-ruby, packed with aromas of cassis and cherries, backed by hints of oak. Medium-bodied with flavours of dark fruits, reminiscent of Christmas cake. Soft and easy tannins combine with delicate oak notes, making the wine complex, yet soft.

45259447 B9447 **B** 



### QUALITY WINES FROM ALTO ALENTEJO PORTUGALÀ

## REYNOLDS Wine Grovers since & Site

ALENTEJO + PORTUGAL

ROBERT R. REYNOLDS, AN ENGLISH SEAMAN AND MERCHANT, ARRIVED IN PORTUGAL IN 1820, ATTRACTED BY THE POTENTIAL OF THE WINE TRADE. THUS STARTED THE LONG ASSOCIATION BETWEEN PORTUGAL AND GREAT BRITAIN OF IMPORTING WONDERFULLY FRUITY RED WINES FROM THE GLORIOUS MOUNTAIN REGION OF THE ALTO ALENTEJO.





#### **CARLOS REYNOLDS TINTO**

A wonderful fruit-led wine with great integration of its fruity flavours and tannins by aging in French Oak. This wine is full bodied with intense blackcurrant and plum flavours.

49362250 B509 (G)

#### **CARLOS REYNOLDS BLANCO**

An elegant wine with a dry but very fruity taste. Its fantastic balance provides body and intensity with a refreshing end.

49362270 B519 2

This wine shows a transparent and clean salmon colour. At the nose its aromatic components are very exuberant with tropical notes and a strawberry essence. It is very fresh in the mouth and full of elegant fruit, with a well balance acidity and a solid and persistent finish.

## FRESH NEW ZEALAND WINE FROM TE PAPA

**BUY 5 X 75CL & RECEIVE 1 X 75CL FREE** 

\* Cannot mix & match

## **AUSTRALIAN WINE** STUDIO 1 AND 2

**BUY 5 X 75CL & RECEIVE 1 X 75CL FREE** 

\* Cannot mix & match

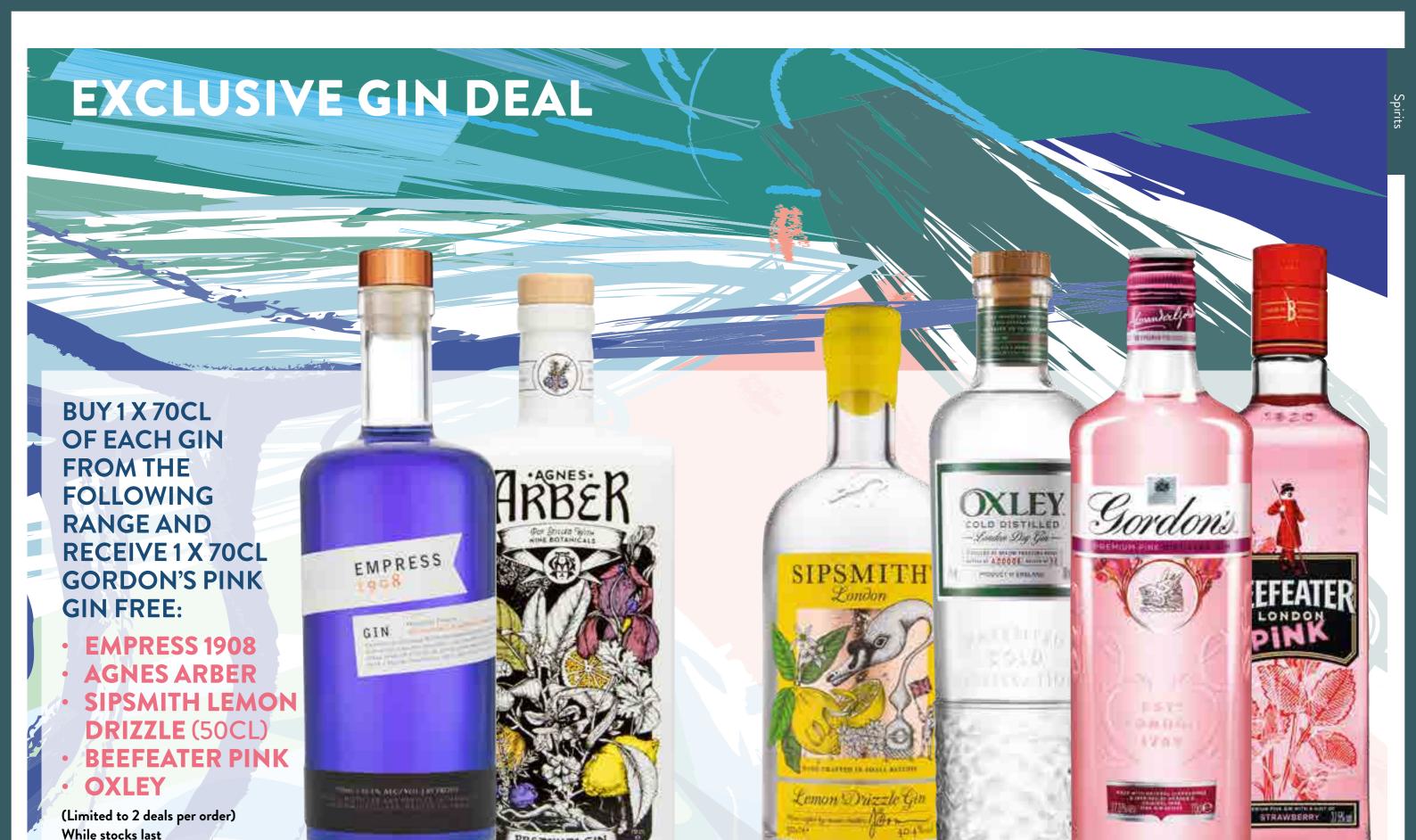


Viognier. Ripe and rich, with violet

Yellow and green reflexes in the glass. with a long and delicious finish.

46350200 B1337 1

46350754 B1401 B











































FEVER TREE LIGHT TONIC (24) 200ML, FENTIMANS TONIC OR PINK GRAPEFRUIT TONIC (24) 125ML, BRITVIC TONIC OR LOW CAL TONIC (24) 200ML, DOUBLE DUTCH TONIC OR SLIM TONIC (24) 200ML, FRANKLINS TONIC, LIGHT TONIC OR LEMON TONIC (24) 200ML, LONDON ESSENCE TONIC (24) 200ML,  ${\tt LAMB\,\&\,WATT\,TONIC,LIGHT\,TONIC,HIBISCUS\,TONIC}$ OR CUCUMBER TONIC (12) 200ML (2 CASES FREE)

























































## MENU DESIGN SERVICES

DID YOU KNOW THAT MANY PREMIUM MIXERS OFFER A BESPOKE MENU SERVICE TO THEIR CUSTOMERS? STATISTICS SHOW THAT IT CAN GROW YOUR SALES BY UP TO 50%, JUST BY HAVING A MENU THAT FOCUSES ON THE SPIRITS YOU WANT TO DRIVE WITH THEIR PERFECTLY PAIRED MIXER AND GARNISH.

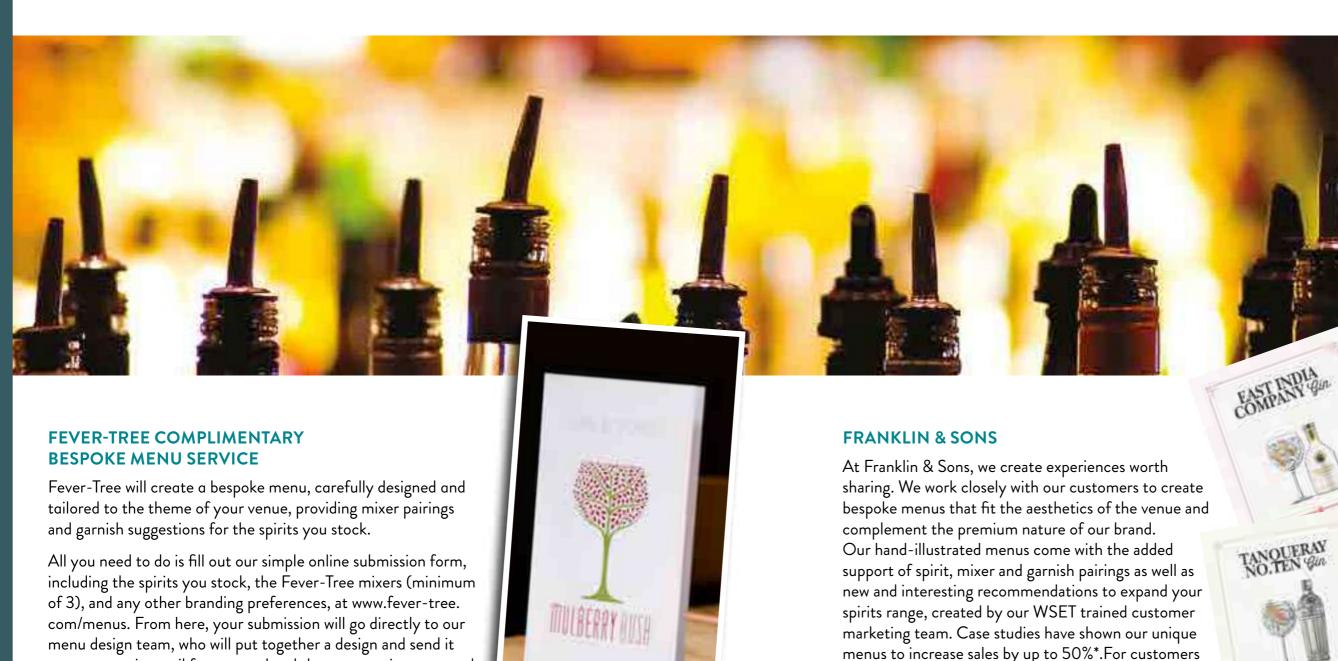
#### FENTIMANS BUILD A MENU SERVICE

with existing menus, our hand-illustrated menu

hangers are the perfect way to support and promote

key Franklin & Sons pairings. Contact your local GBL account manager for more information \*GBL Data.

Fentimans offer a bespoke gin menu service and will design and provide you with 50 x bespoke Gin & Tonic Menus, 4 x Fentimans branded menu holders and free delivery. Visit - www.fentimans.com/menu-builder for more information.



over to you via email for approval and the opportunity to amend,

before sending to print. Once finalised, you will receive 60

copies of your bespoke menu.

## COLOUR CHANGING GIN

WITH THE ADDITION OF CITRUS OR TONIC, EMPRESS 1908 IS TRANSFORMED FROM ITS BREATHTAKING INDIGO TO A SOFT PINK



## **EMPRESS**

1908

ORIGINAL INDIGO GIN

ALL-NATURAL AND 100% AUTHENTIC, EMPRESS 1908 GIN IS THE ESSENCE OF VICTORIA.

ARTISANALLY CRAFTED IN SMALL BATCH COPPER-POT STILLS, THIS IS A GIN WITH PHENOMENAL DEPTH AND BOLDNESS OF SPIRIT.

EMPRESS 1908 GIN IS AN ORIGINAL, SHAPING ITS OWN STORY AS A FEARLESS PROVOCATEUR, A MYSTERY IN A BOTTLE.

£29.99







World BEVERAGE Innovation Awards 2017 **WINNER** 





NEW

**BOASTS TWO 100%** NATURAL INGREDIENTS, STRAWBERRIES AND RASPBERRIES

Made by following the original recipe of Bosford London Extra Dry Gin developed in 1948

#### **WHY STOCK**

- · Gin is on Fire!
- · Flavoured gin has exploded in the UK and is already worth £45M, +675% vs YA\*
  - THE TIME IS NOW!

Enjoy responsibly. for the facts drinkaware.co.uk

© 2018. BOSFORD ROSE AND ITS TRADE DRESS ARE TRADEMARKS \*Source: Nielsen Scantrack MAT to 30.12.17



**WE'LL DRINK TO THAT!** 

(AT LEAST 1 X GORDON'S PINK 70CL) AND RECEIVE A FREE CASE

**OF SCHWEPPES TONIC\*** & A GORDON'S POS KIT!\*\*

Grow the vibrant Gin category with the world's favourite Gin, Gordon's!

#### drinkaware.co.uk for the facts

\*Free Schweppes case - 200ml x 24: Indian or Slimline tonic. 1 x chalkboard and 5 x table talkers. Winner Alcohol Drink Category. Survey of 10,637 people by Kantar TNS.







Zondon

BUY 2 bottles of Sipsmith London Dry Gin 70cl



## RECEIVE

6 complimentary Sipsmith branded highballs



THE SIPSMITH DISTILLERY, LONDON | +44 (0)208 747 0753 SIPSMITH.COM | @SIPSMITH OGO Please sip responsibly

## GET 6 FREE POETIC LICENSE BALLOON GLASSES



poeticlicensedistillery.co.uk



































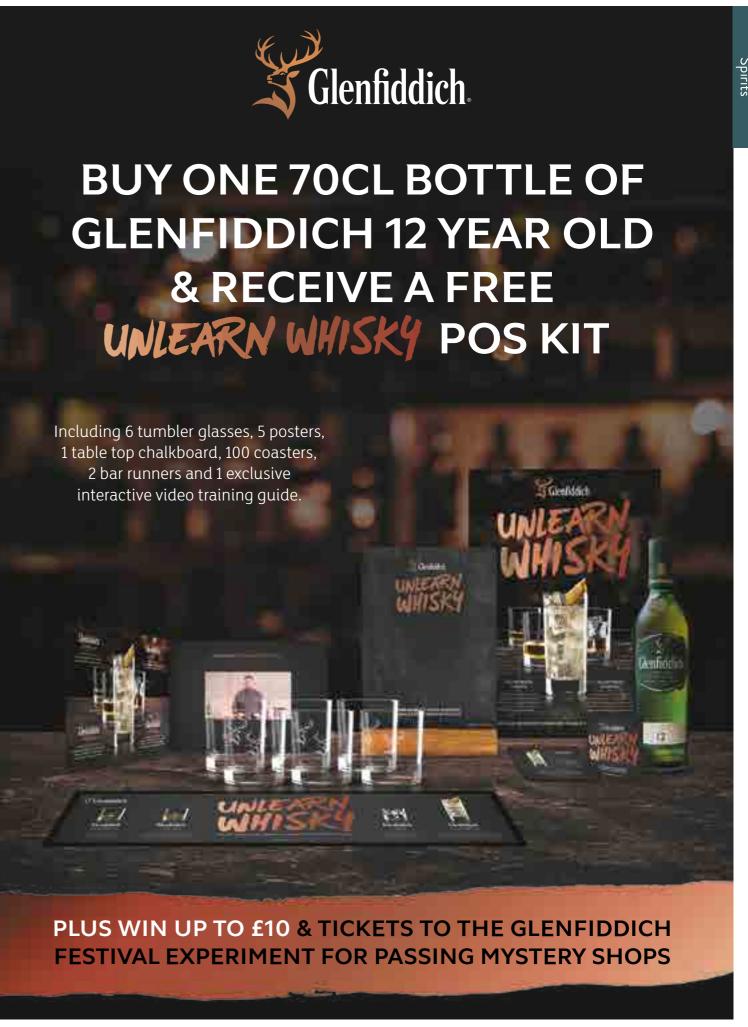














## **SMOOTH LIKE JACK** WITH A FIERY FINISH.

Jennessee FIRE

DON'T GET BURNED. DRINK RESPONSIBLY.

JACK DANIEL'S OLD NO.7 AND TENNESSEE FIRE ARE REGISTERED TRADEMARKS OF JACK DANIEL'S ©2018



BUY 2 x 70CL TENNESSEE HONEY AND RECEIVE A FREE TENNESSEE COOLER KIT\*







WOODFORD RESERVE®

**BUY ANY 2 X 70CL & RECEIVE 1 X 70CL MONIN GOMME SYRUP FREE** 



#### for the facts drinkaware.co.uk

Craft Carefully. Drink Responsibly ©2018. Woodford Reserve is a registered trademark. All rights reserved. .



































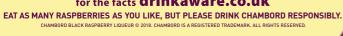
## Buy 2 x 70cl bottles of **Chambord Black Raspberry Liqueur**

Receive a promotional POS kit that will encourage your customers to purchase the Chambord Spritz in the summer months and help you upsell from bottles of wine.

Kit Contents:

4 x Stackable Pitchers, 10 x Menu Tent Cards, 10 x Menu Inserts

for the facts drinkaware.co.uk



















AND RECEIVE A CASE OF **FUNKIN PRO STRAWBERRY** PURÉE FOR FREE

For more information please contact Funkin HQ on **0207 328 4440** or email: info@funkin.co.uk







CGA'S NO.1 TREND FOR 2018: PRE-BATCHED & DRAUGHT COCKTAILS

## NOW AVAILABLE IN FOUR VARIANTS



3: SERVE **GARNISH AND SERVE A DELICIOUS** COCKTAIL

SPEED OF SERVE REDUCE CUSTOMER WAITING TIME & STAFFING COSTS PER SERVE

CONTACT:



SPEAK TO YOUR LOCAL ACCOUNT MANAGER OR CONTACT FUNKIN ON



## THE STORY

from the beginning

First brewed in Andalucia, Cruzcampo was founded in Seville in 1904 and is showing the saint of brewing Gambrinus on its logo. Cruzcampo took its original name 'La Cruz del Campo' directly from a temple, symbolic to the city, located next to the brewery. Born and grown up in the South of Europe, Cruzcampo has been spreading the positivity and passion characteristics of this region for over 100 years.

## **PROVENANCE**

brewed in Seville

True to its essence since 1904, Cruzcampo is a pilsner-style lager with a blonde straw colour and consistent foam. Cruzcampo is one of Spain's most beloved beers. Cruzcampo has a light, fruity aroma with an air of ripe apple which stands out over its balanced flavour of malty sweetness and soft bitterness. Its light body provides a pleasant mouthfeel which satisfies the palate and makes way for a compelling, bittersweet finish.

## **FONTS AVAILABLE ON INSTALL\***

\*QUALIFYING VOLUMES APPLY

\*\*MINIMUM VOLUME FOR STAINLESS STEEL FONT 4X30L KEGS PER WEEK



## **NEW INSTALL KIT\* PLUS FREE KEG AFTER INITIAL KEG PURCHASE**

\*Install kit comprises of plain icon font, branded icon font or gold font (font options subject to qualifying volumes), font badge, 24 pint glasses, 24 half pint glasses, beer mats and bar runner

## **FOOD PAIRING**

matching with your favourite flavours

Birra Morena is a well balanced beer that complements: red meat, spicey dishes, smoked / cured meat and fried food.









## THE STORY

from the beginning

Morena is a 100% pure malt lager from the Drive Beer Brewery in Basilicata, one of only a handful of wholly owned, independent breweries left in Italy. The Tarricone family stakes its honour on the highly selective use of only the best super-aromatic hops, which provide a crisp, refreshing array of flavours including vanilla and cloves with resolute barley notes.

## **PRODUCTS**

what's available

Birra Morena Oro available on draught in 30L and 50L kegs and (24)330ml bottles Classico 4.6% available in (24)330ml bottles Celtica Stout 6.8% available in (24)330ml bottles









■ ABILITY TO DEMAND +50P<sup>3</sup>

TO INSTALL PLEASE CONTACT YOUR LOCAL WHOLESALE REPRESENTATIVE TODAY

**5 STAR PROPOSITION** 











drinkaware.co.uk for the facts

# MAXIMISE YOUR PREMIUM BEER SALES & PROFITABILITY

### STOCK MALTSMITHS LAGER AND IPA!

- Our American style IPA and Pilsner style Lager are deliciously refreshing, craft inspired beers with an ABV of 4.6%
- Maltsmiths are the perfect entry beers into the value driving craft segment and provide a trade up opportunity with a higher price point than premium lager\*
- Now available over 1600 pubs with a ROS of over a keg a week!\*\*

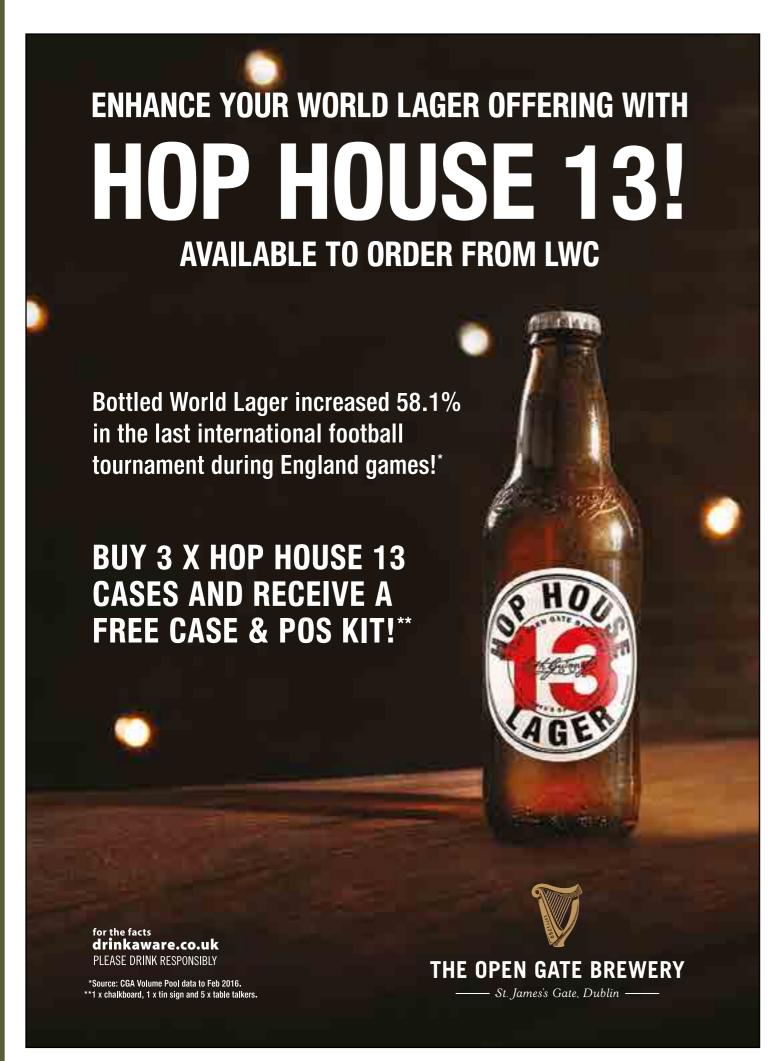




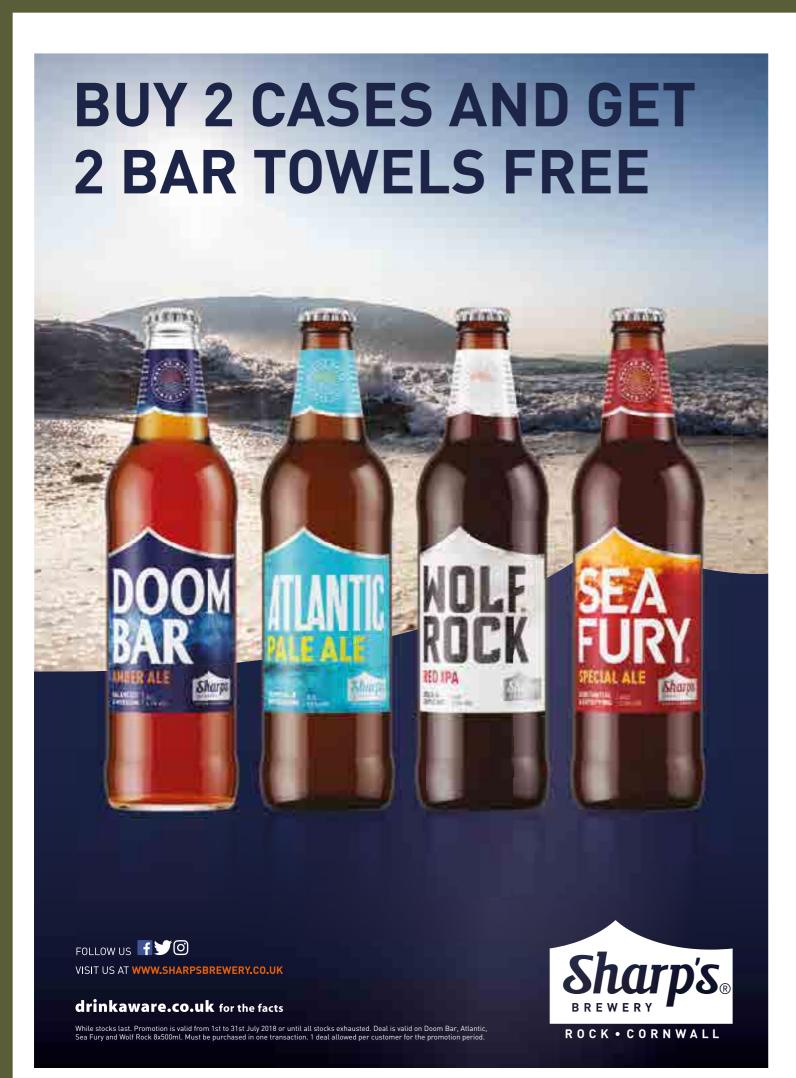


drinkaware.co.uk

SOURCE: \*LOCAL CRAFT HAS AN AVERAGE PRICE PER PINT OF MAT TY OF £4.36 VS MAINSTREAM PREMIUM BEER OF £3.63 (Source: Cga on premise measurement data to P10 (07/10/2017) \*\*HUK internal data ending 31/3/18.









### **INSTALL KIRIN ICHIBAN AND RECEIVE A COMPLIMENTARY 50L KEG AND POS KIT\***

#### **BEER AT ITS PUREST**

We only use the first press of the very finest ingredients. Hence 'Ichiban', which means 'first' and 'best'. Our unique brewing method and choice of finest ingredients ensures a purity, clarity and flavour found nowhere else in the world.

\*Free 50L Kirin Ichiban keg and a POS kit containing 12 pint glasses, drip mats and 1 bar runner. Subject to availability. One per customer.

drinkaware.co.uk for the facts

kirinichiban.com







# LWC CASK CLUB



ADNAMS GHOST SHIP

A phoetly pain all oil to an overtror point foreigness, a major has he have St as begrown to him arrotter. Becomed with a pole-time of make releade Eye, Crystal & Carwaith a Blood of other American boy, consider for water some great attain florest

WEEK COMMENCING 28/05/2018



JENNINGS CUMBERLAND ALE 4.0% @

that Cash. A support retreating golden als broved out-legible pole of much & English tops; becare released, not Somer feature & a sharp be bettern that will take you me a Sele idioscure. Sociobed joid, earthr greaty chested https://burninced.comp.fr.full.bodint.

WEEK COMMENCING 04/06/2018



TIMOTHY TAYLOR'S

GOLDEN BEST breved unding fit fides, Pergrisse Backey, or Jude leaf Respo. yours ANY SERVICE SALVEST TO STREET, SPECIAL PROPERTY OF A MARKET STREET, SPECIAL PROPERTY OF THE PR

rell . Bittered through tipper of James Sout & black sock.

WEEK COMMENCING



BRAINS REV. JAMES ORIGINAL 4.5% .

Wish & well believed write a perfine mally flavour that service of the set to entrolog field. Formed weng . the original Buckley's Engineery years, Mahagane robing specwith a fully, floring & a strong rich florious

WEEK COMMENCING 18/06/2018



SKINNERS LUSHINGTONS

served maked befor & Shingur's union years.

4.0% faithing time it a civil hop Julion policyle beyond per choic lary. hiry crare days of someons using traditional methods will.

3,5%

WEEK COMMENCING



HOOK NORTON OLD HOOKY 4.6% ...

A beautiful believed the fruits be nature with a well consist bely & suggested either that such Terry as a malty, family, Name & mountain. The horners in the finnal complete a Microsom mass between as the charty drives.

WEEK COMMENCING 02/07/2018



OTTER AUSSIE SUMMER

Amount Surprises de Responsibilities (Secures of page 2) and approximately being blood of American Super-Ella and beigned

WEEK COMMENCING

09/07/2018

23/07/2018



MORLANDS OLD GOLDEN HEN 43% 0

Vice District County Barbers and high and have to district in this a point is not set that are exist, any mornion a comp. June 2. he bulletics the count temperated the most television begins of

WEEK COMMENCING 16/07/2018



TOMOS WATKIN PECKER WRECKER SUE 8

A fall lies warms are bery all pro-decord management free of straffic of harden. A rich figure bear will a goodly to be form.

WEEK COMMENCING



RINGWOOD BOONDOGGLE

A blood line out the formed with the finest Figlion Water Strain, most gold to frogge to thope getter camp spate with a distribute being of allows

WEEK COMMENCING: 30/07/2018

CASK ALE COLOUR GUIDE













### **CIDER**

OVER THE PAST YEAR, CIDER HAS BEEN ONE OF THE STRONGEST-PERFORMING DRINKS CATEGORIES WITHIN THE ON-TRADE, ENJOYING VOLUME GROWTH COMPARED TO THE DECLINE IN WINES, BEERS, RTDS AND SPIRITS.

The value of the cider category continues to outstrip volume growth, showing that the growth is not just led by discounts. Consumers are now more aware of what they are drinking and producers are listening to their demands. However, the pear cider category, which is still in steep decline (-22.6%), is nonetheless being significantly distributed, suggesting producers and suppliers have yet to catch up with consumers, who moved on from pear cider a few years ago.

Draught cider completely dominates packaged goods, even though draught volume has slowed down to +38% growth, and represents 71% of the category, proving that stock is being taken from the back-bar fridge to the front of the bar draught.

Within the cider category, fruit cider represents 36% of the UK on-trade, up 10.1% vs last year. However, even though it is classed as the 'fruit cider' category, the diversity in flavours is minimal, almost to the point of it simply being a 'berry cider' category.

Interestingly, it would seem apple cider has had a difficult year with both volume and value in slight decline, however this a complex dynamic. With Strongbow being the biggest in the category at 22.3%, they have seen a 9% decrease in volume and an 8.2% decrease in value. Looking at apple cider without Strongbow, we see a 2% growth across value and volume. So, Strongbow aside, the category is looking healthy, again indicating that consumers are venturing away from regular brands and becoming interested in newer, fruitier, craftier versions of the drink.

Looking at the growth of cider geographically, you can see that almost every region has increased in some form. The greatest growth for volume was in Scotland (+4.6%) and East Anglia (+4.4%), whereas London was the only region to experience value growth decline (-3.3%).\*

\*source: westons cider report 2018

#### 1 TAP 2 TAPS 3 TAPS If there is only one draught With two draught taps you If three draught taps are have the choice of offering available then it would tap then this should be an apple cider as this is the similar ciders but with one suggest that cider is majority of draught serves. being a premium upsell, very popular within the It should also be a cider that establishment. This alternatively you can offer reinforces the standing of one apple cider and one fruit allows a variety of brands, the establishment. cider. Brands like Appleshed styles and flavours. and Southwest Orchards offer both options. **VALUE SALES % CHANGE VS LAST YEAR\*** 25.0% 20.0% 15.0% 10.0% 5.0% 22.0% 4.1% 7.5% 3.8% 0% -2.7% -5.0% **CRAFTED CIDERS** MAINSTREAM CIDERS PREMIUM CIDER VALUE AMBER CIDER VALUE WHITE CIDER \*source: westons cider report 2018



### NEW INSTALL KIT\* PLUS FREE KEG AFTER INITIAL KEG PURCHASE

available in original and raspberry

\*Install kit comprises of Ikon font, font badge,

24 pint glasses, 24 half pint glasses, beer mats and bar runner.

### FOOD PAIRING

matching with your favourite flavours

Great with pasta and chicken dishes, or a fine accompaniment to a good cheese board. It is also an excellent cider to drink on its own.







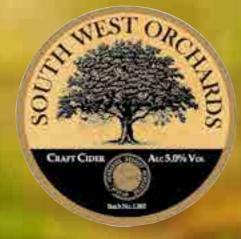
# THE STORY from the beginning

A partnership between David Sheppy and Signature Brands, South West Orchards proudly uses only 100% fresh pressed apple juice, naturally fermented, never from concentrate and with no added sugar or other additives. Two hundred years of cider-making expertise culminate in the production of outstanding-quality craft ciders which will appeal to the modern consumer.

### **PACK SIZE**

what's available

Available on draught in 50L kegs and (12)500ml bottles in both flavours and in (24)330ml cans and 20L BIB in original only







### **NEW INSTALL KIT\* PLUS FREE KEG** AFTER INITIAL KEG PURCHASE

available in original and dark fruits

\*Install kit comprises of plain or branded ikon font (font options subject to qualifying volumes), font badge, 24 pint glasses, 24 half pint glasses, beer mats and bar runner.

### **APPLESHED**

the story so far

Appleshed Premium Cider is fermented from apples grown in fertile orchards that shelter beneath the Malvern Hills in the heart of Herefordshire. Appleshed is full of flavour and made with specially selected apples which provide this crafted medium-dry cider with a smooth and refreshing taste.

Appleshed Dark Fruits is made in Herefordshire in the heart of cider country. The cider is made from over 12 varieties of hand-picked apples for a clean, crisp taste and is blended with natural extracts of blackberry, raspberry and strawberry, all combining to create a refreshingly mouth-watering cider that is fruity but not too sweet. Our cider is suitable for Vegans, Vegetarians and Coeliacs.

### FOOD **PAIRING**

matching with your favourite flavours

Appleshed is a light, fruity cider that pairs well with smoked and cured meats, cheese, seafood and roast chicken. Dark Fruits is best paired with spicy foods, such as curry and Cajun chicken and can be enjoyed any time of year.















**BUY ANY 3 X CASES OF SMIRNOFF CIDER\* & GET A FREE** CASE PLUS A FREE WOODEN PLINTH AND PACK OF STRAWS"







### INTRODUCING THE NEW REKORDERLIG BOTANICALS RANGE

BUY 3 CASES AND RECEIVE A CASE OF GLASSWARE AND A PERFECT SERVE BOOKLET



drinkaware.co.uk for the facts

While stocks last. Must be purchased in one transaction. Case contains six glasses. Promotional period is valid from 1st June to 31st August 2018 or until all stock is exhausted.





# BUY ONE KEG, GET THE SECOND ONE FREE ON ALL NEW INSTALLS\*

GUINNESS IS THE 3RD LARGEST BEER BRAND IN THE UK AND IS GROWING VOLUME AT 2.1% YOY WITH ROS UP 4.2%



IF YOU DON'T HAVE A CELLAR AND WOULD LIKE TO SERVE DRAUGHT BEER, PLEASE CALL OUR QUALITY TEAM ON 0845 7515101 FOR A SURVEY AND WE CAN FIND THE RIGHT SOLUTION FOR YOU.

drinkaware.co.uk for the facts | PLEASE DRINK RESPONSIBLY

\*PRODUCTS INCLUDE GUINNESS 30L, GUINNESS 50L, OPEN GATE BREWERY GOLDEN ALE 30L, HOP HOUSE 13 30L, OPEN GATE BREWERY PILSNER 30L AND OPEN GATE BREWERY CITRA IPA 30L.





Vodka Citron & Britvic Low Calorie Indian Tonic Water

for the facts

drinkaware.co.uk | Please Drink Responsibly

BRITVIČ

























With 14 delicious flavours, our 100% natural fruit juice is free of artificial aromas, sweeteners and preservatives. www.pagofruitjuice.co.uk





## **GIN OFFER DETAILS**

- FROM PAGE 26-27
- **AGNES ARBER**
- EMPRESS 1908
- 3. **BARBICAN BOTANIST**
- BEEFEATER
- **BEEFEATER 24** 5.
- **BEEFEATER PINK** 6.
- **BLACKWOOD'S**
- 8. **BLOOM**
- **BOSFORD ROSE**
- 10. **BROKERS**
- **BROOKLYN**
- 12. **COLONEL FOX**
- **CYGNET** 13.
- **CURIO ROCK SAMPHIRE** 14.
- DAFFY'S 15.
- **DRUMSHANBO** 16.
- **GIN MARE** 17.
- GINSMITHS LIVERPOOL DRY 18.
- 19. GINSMITHS LIVERPOOL MARSHMALLOW
- 20. GINSMITHS LIVERPOOL MERCHANT NAVY
- **GREENALLS WILD BERRY** 21.
- 22. **JAWBOX**
- 23. KI NO BI
- KING OF SOHO
- LAKES ELDERFLOWER 25.
- 26. LAKES RHUBARB & ROSEHIP



- 27. LANGLEY'S
- LANGLEY'S OLD TOM 28.
- 29. MALFY CON ARANCIA
- 30. MALFY CON LIMONE
- 31. **MANCHESTER THREE RIVERS**
- 32. NO209
- 33. **OPIHR**
- 34. **OXLEY**
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- 37. PLYMOUTH SLOE
- 38. **ROKU**
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- SILENT POOL 40.
- 41. SIPSMITH LONDON DRY
- 42. THOMAS DAKIN
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- 44. **UNGAVA**
- 45. WARNER EDWARDS ELDERFLOWER
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- WARNER EDWARDS HONEYBEE 47.

#### 1. LWC Manchester

Stainburn Road Openshaw . Manchester M11 2DN

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Fieldgate Marshgate Ind. Est. Widnes WA8 8UA

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#### 3. LWC North East

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Tel: 0845 345 1055 Email: northeast@lwc-drinks.co.uk

#### 4. LWC Cornwall

(Jolly's Drinks) Wilson Way Pool Industrial Estate Redruth, Cornwall TR15 3JD

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#### 12. LWC London

Units 5-7 Perth Industrial Estate Slough SL1 4XX Tel: 01753 578 877

Email: london@lwc-drinks.co.uk

#### 13. LWC Northampton

(Middleton Wholesale) Spencer Bridge Road Northampton NN57DR

Tel: 01604 750 040 Email: northampton@lwc-drinks.co.uk

#### 14. LWC Wiltshire

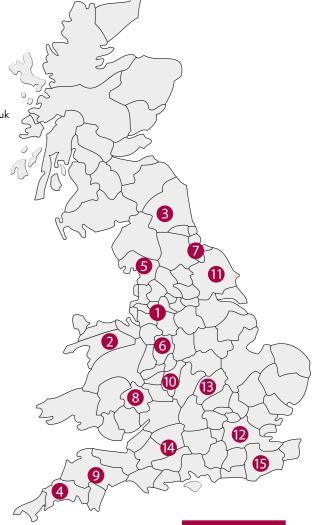
Unit 4, Clarke Ave Portemarsh Ind Est. Calne Wiltshire **SN119BS** 

Tel: 01249 474 230 Email: wiltshire@lwc-drinks.co.uk

#### 15. LWC South East

(HT White & Co. Ltd) 15 Alder Close Eastbourne BN23 6QF

Tel: 01323 720 161 Email: enquiries@htwhite.com



Call to place your order on: 0845 402 5125 LWC

